



Financial & Operational Trends – November, 2021

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – October 31	\$34.4 million	\$23.3 million	\$12.0 million

Fire & Rescue Call Data:

Month	October 2021	2020	2019	2018
Total number of emergencies	436	374	416	415
Percent fire calls	29%	27%	32%	25%
Percent calls downtown area*	74%	77%	71%	68%
Busiest time period by hour	3PM, 4PM	5PM	5PM	11AM, 12PM, 5PM
Percent of all calls 11pm to 7am	20%	15%	16%	18%
Number of critical care patients	30	30	29	29
Number multiple/back-to-back	162	130	169	171
Percent of multiple calls EMS	80%	85%	72%	76%
% of emergency responses within 6 min. response time (year-to-date)	78%	79%	79%	78%
Dates with more than 20 incidents	10/5 (25), 10/14 (24), 10/30 (20), 10/31 (22)	10/28 (23)	10/14 (22), 10/24 (20)	10/6, 10/10, 10/13, 10/27
# of times working 3 or more calls	8	10	11	17
Total calls year to date	4,064	3,667	4,034	4,246

**Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass **Does not include multiple calls related to gas leaks*

Public Assistance Data:

City Relief				
Fiscal Year	2022	2021	2020	2019
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug	\$3,690	\$830	\$5,046	\$5,603
Sept	\$776	\$780	\$2,981	\$5,008
Oct	\$2,155	\$484	\$2,989	\$8,406
Nov		\$1,430	\$2,872	\$9,725
Dec		\$2,342	\$6,208	\$7,436
Jan		\$2,615	\$2,125	\$5,138
Feb		\$3,412	\$1,132	\$8,738
Mar		\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$6,832	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$ 812	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	\$6,020	\$22,259	\$27,188	\$72,769

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(October) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,761	2,772	23,121	21,778	6.17
Criminal offenses investigated	352	289	2,948	3,044	-3.15
Criminal off. cleared by arrest	220	204	1,932	1,680	15.00
Total # of physical arrests	119	99	1,078	979	10.11
M/V – Stops	440	559	8,359	5,643	48.13
M/V – Summonses	22	36	451	281	60.50
M/V – Written warnings	321	484	7,191	5,063	42.03
Accidents – Fatal	0	0	0	2	-100.00
Accidents – Total	45	42	456	386	18.13
Accidents w/injury	9	12	110	100	10.00
Parking tags issued	83	41	1,176	1,164	1.03
DWI	10	3	53	51	3.92
Intoxication	32	24	254	290	-12.41

October 2021: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	24
All other disturbances	85
Suicidal subjects	4
Attempted suicide	0
Suicide	0
Violation of restraining order	10
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	13.5
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$ 18,943,211	10/31/14	96.86%
2015	\$20,036,102	\$21,298,380	\$ 19,363,529	10/31/15	96.64%
2016	\$20,785,170	\$21,260,229	\$ 20,304,864	10/31/16	97.69%
2017	\$21,075,701	\$21,895,151	\$ 20,697,989	10/31/17	98.21%
2018	\$21,442,154	\$23,765,321	\$ 20,950,800	10/31/18	97.71%
2019	\$22,563,270	\$23,935,265	\$ 22,253,870	10/31/19	98.63%
2020	\$23,203,364	\$23,612,210	\$ 22,825,815	10/31/20	98.37%
2021	\$23,395,524		\$ 23,160,596	10/31/21	99.00%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 10/31/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$808,121	-0-	\$808,121	32%
2018	\$2,674,000	\$869,075	\$30,945	\$900,020	34%
2019	\$2,875,000	\$899,747	\$31,380	\$931,127	32%
2020	\$3,085,000	\$965,299	\$33,045	\$998,344	32%
2021	\$3,150,000	\$1,052,496	\$33,750	\$1,086,246	34%
2022	\$3,270,000	\$1,044,161	\$35,410	\$1,079,571	33%

OVERTIME BY DEPARTMENT FY22

As of : 10/31/2021

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
FINANCE	500	0	0	128.57	0	0	0	0	0	0	0	0	0	129	25.71%	108	272
LICENSE	250	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	6	6
PLANNING	2,500	485	255.85	184.44	797	0	0	0	0	0	0	0	0	1,722	68.86%	1953	4,820
CODE	500	134	0	6.92	0	0	0	0	0	0	0	0	0	141	28.25%	63	144
ASSESSING	500	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	72
CITY CLERK	1000	0	0	65.79	0	0	0	0	0	0	0	0	0	66	6.58%	481	814
POLICE																	
Misc. Overtime	140000	2,932	2,852	1,500.37	3770	0	0	0	0	0	0	0	0	11,055		18264	23,249
Holiday OT		6,946	0	6,629.04	8251	0	0	0	0	0	0	0	0	21,826		22099	68,044
Incident OT		972	1,424	910.47	2912	0	0	0	0	0	0	0	0	6,219		5427	17,920
Court OT		871	107	111.69	734	0	0	0	0	0	0	0	0	1,824		931	3,904
Shift Coverage OT		7,565	5,126	1,400.04	6312	0	0	0	0	0	0	0	0	20,403		12453	30,950
TOTAL	140,000	19,287	9,510	10,552	21,979	0	0	0	0	0	0	0	0	61,328	43.81%	59,174	144,067
FIRE																	
Extra Duty Coverage	70,000	13,198	10,326	13,083	23,977	0	0	0	0	0	0	0	0	60,585	86.55%	29713	97,138
Sick Hurt Coverage	80,000	3,792	12,628	15,843	21,610	0	0	0	0	0	0	0	0	53,873	67.34%	39222	115,977
Personal Time Coverage	75,000	2,069	6,982	8,162	8,732	0	0	0	0	0	0	0	0	25,944	34.59%	19528	53,689
Holiday Pay	127,500	13,330	0	13,403	11,010	0	0	0	0	0	0	0	0	37,743	29.60%	35978	130,256
Vacation Coverage	134,000	16,765	12,082	12,183	11,026	0	0	0	0	0	0	0	0	52,056	38.85%	60446	121,917
TOTALS	486,500	49,155	42,018	62,674	76,354	0	0	0	0	0	0	0	0	230,201	47.32%	184,886	518,976
WELFARE	1,000	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	25	98
PARKS & RECREATION	9,000	1,023	203	222.98	246	0	0	0	0	0	0	0	0	1,695	18.84%	1356	4,839
SOLID WASTE	7,000	1,246	943	815.27	1380	0	0	0	0	0	0	0	0	4,384	62.64%	2731	4,539
PUBLIC WORKS	0																
Striping		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office		559	582	562	881	0	0	0	0	0	0	0	0	2,583		2547	7,291
Road Maintenance	15660	1,541	2194	1121	1124	0	0	0	0	0	0	0	0	5,981		3875	13,296
Winter Maintenance	67967	0	0	0	0	0	0	0	0	0	0	0	0	-		-	11,254
Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		-	35,914
OT - Temp Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		-	669
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering	1929	638	384	338	453	0	0	0	0	0	0	0	0	1,813		3048	7,389
Drain Maintenance	397	0	0	0	0	0	0	0	0	0	0	0	0	-		341	960
Parking/Traffic Control	1047	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	87,000	2,738	3,160	2,020	2,458	0	0	0	0	0	0	0	-	10,377	11.93%	9,811	76,774
SANITARY SEWER	15,000																
WRBP		578	1,486	533	836	0	0	0	0	0	0	0	0	3,432		2550	8,231
Sewer Maintenance		1,575	1,468	1,541	1,317	0	0	0	0	0	0	0	0	5,901		1462	9,123
TOTALS	15,000	2,153	2,954	2,074	2,152	0	0	0	0	0	0	0	-	9,333	62.22%	4,012	17,354
EMS - AMBULANCE																	
Extra Duty Coverage	52,000	6,429	3,737	8,158	12,619	0	0	0	0	0	0	0	0	30,942	59.50%	17259	147,540
Sick Hurt Coverage	39,000	2,449	3,156	3,315	6,520	0	0	0	0	0	0	0	0	15,440	39.59%	27268	72,756
Personal Time Coverage	21,600	0	523	838	1,660	0	0	0	0	0	0	0	0	3,021	13.99%	3553	6,571
Holiday Pay	18,870	2,573	0	2,452	1,931	0	0	0	0	0	0	0	0	6,956	36.86%	7671	21,456
Vacation Coverage	33,500	0	1,537	5,169	5,210	0	0	0	0	0	0	0	0	11,917	35.57%	10338	18,645
TOTALS	164,970	11,450	8,953	19,932	27,940	0	0	0	0	0	0	0	0	68,276	41.39%	66,089	266,968
GRAND TOTAL	915,720	87,671	67,997	98,676	133,307	-	-	-	-	-	-	-	-	387,651	42.33%	330,696	1,039,742

Parks & Recreation Facility Use Requests:

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August	8	9	10	10	15	11	18	4	4
September	4	7	7	4	3	5	4	5	3
October	8	7	10	6	4	7	5	2	4
November		7	3	3	4	2	6	6	5
December		0	0	0	0	0	4	7	4
January		0	11	11	6	5	9	10	0
February		9	10	6	6	8	13	6	10
March		6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
Total	28	95	84	87	90	75	98	103	90

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 10/31/21
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> ▪ 11/6/20 Denied by Fire Chief ▪ 11/16/20 Hearing held and denied by City Manager ▪ 12/7/20 Demand for Arbitration received from Union ▪ 6/8/21 Arbitration hearing scheduled ▪ Arbitration postponed; new hearing date to be scheduled ▪ 8/3/21 Arbitration hearing held, decision pending 	\$7,733.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 10/31/21
School	\$77,018.34	\$954.15	\$0.00	\$77,972.49
Police	\$1,710.26	\$1,820.53	\$0.00	\$3,530.79
Fire	\$15,906.00	\$3,263.87	\$0.00	\$19,169.87
Parks	\$2,208.87	\$273.75	\$0.00	\$2,482.62
Roads	\$17,420.29	\$8,675.67	\$0.00	\$26,095.96
Library	\$5,433.87	\$142.53	\$0.00	\$5,576.40
Total Impact Fees Collected	\$119,697.63	\$15,130.50	\$0.00	\$134,828.13

Expendable Trust Balances:

	Balance as of 10/31/21
Non-Capital Reserve Account	\$432,793.28
Accrued Leave Reserve Account	\$292,096.87
Winter Maintenance Reserve Account	\$163,772.75
Health Insurance Stabilization Account	\$171,453.26
Motorcycle Week Account	\$86,642.27
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 10/31/21
Downtown	\$1,221,266.30
Lakeport	\$45,889.00
Weirs	(\$294.91)

Boat Taxes:

Report as of Date:	Through 10/31/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$10,960	12.9%
2018	\$85,000	\$16,753	19.7%
2019	\$85,000	\$16,191	19.0%
2020	\$90,000	\$29,396	32.6%
2021	\$100,000	\$32,239	32.2%
2022	\$110,000	\$26,984	24.5%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 10/31/2020		Budgeted	Realized as of 10/31/2021	
		Amount	%		Amount	%
2018	\$ 8,029,176	\$2,950,545	36.7%	\$29,599,947	\$7,837,475	26.5%
2019	\$ 8,114,878	\$2,567,458	31.6%	\$30,659,544	\$9,125,075	29.8%
2020	\$ 8,499,359	\$1,972,560	23.2%	\$31,450,111	\$8,724,352	27.7%
2021	\$ 8,699,290	\$2,925,599	33.6%	\$31,504,853	\$11,127,226	35.3%
2022	\$ 9,026,499	\$2,555,441	28.3%	\$32,502,933	\$9,641,254	29.7%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,473.00	\$152,141.50	53%	\$1,650.00	\$93,610.51	61%	\$52,165.07
Aug	279	200	411	295	\$296,285.20	\$135,285.97	46%	\$700.00	\$85,165.92	63%	\$41,782.73
Sep	303	200	334	241	\$244,850.20	\$125,563.38	51%	\$200.00	\$50,964.03	40%	\$70,457.36
Oct	308	222	374	199	\$191,626.80	\$101,917.35	52%	\$200.00	\$2,193.75	2%	\$99,047.63
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	1227	857	1496	1020	\$1,024,235.20	\$514,908.20	50%	\$2,750.00	\$231,934.21	45%	\$263,452.79

Laconia Fire Department EMS Billing Report

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$21,217.70	\$79,308.66	69%	\$10,016.95
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$18,929.79	\$71,006.50	72%	\$7,022.95
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$13,550.29	\$78,902.29	73%	\$7,611.16
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$14,244.40	\$80,785.72	68%	\$9,139.08
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$14,243.27	\$64,753.01	65%	\$12,771.08
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$13,878.46	\$85,692.37	68%	\$14,177.77
Jan	301	250	303	225	\$227,186.00	\$119,755.91	53%	\$17,826.29	\$78,719.20	75%	\$15,638.61
Feb	274	249	269	212	\$204,583.20	\$98,587.77	48%	\$15,331.46	\$66,426.02	67%	\$12,844.65
Mar	262	214	305	226	\$215,771.80	\$103,754.04	48%	\$23,743.49	\$60,657.91	60%	\$14,183.45
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$6,823.17	\$57,027.33	58%	\$33,378.08
May	291	212	273	192	\$188,993.80	\$99,107.35	55%	\$6,823.17	\$58,629.02	58%	\$29,248.98
June	320	228	378	288	\$282,904.40	\$150,373.97	55%	\$5,216.00	\$90,853.79	60%	\$48,789.09
Totals	3530	2940	3649	2645	\$2,597,621.80	\$1,304,890.98	50%	\$171,827.49	\$872,761.82	67%	\$214,821.85