



Financial & Operational Trends – December, 2021

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – November 30	\$36.1 million	\$28.0 million	\$12.5 million

Fire & Rescue Call Data:

Month	November 2021	2020	2019	2018
Total number of emergencies	411	349	356	403
Percent fire calls	28%	36%	28%	29%
Percent calls downtown area*	75%	70%	63%	57%
Busiest time period by hour	10AM, 4 PM	9AM, 12PM, 4PM	9AM	10AM, 3PM, 4PM
Percent of all calls 11pm to 7am	17%	17%	18%	21%
Number of critical care patients	27	21	25	22
Number multiple/back-to-back	183	114	111	158
Percent of multiple calls EMS	75%	73%	78%	73%
% of emergency responses within 6 min. response time (year-to-date)	78%	79%	79%	68%
Dates with more than 20 incidents	11/12 (22)	11/9 (21)	11/1 and 11/18 (18 calls)	Nov 4, 19 calls
# of times working 3 or more calls	16	8	12	15
Total calls year to date	4475	4016	4390	4649

**Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass **Does not include multiple calls related to gas leaks*

Public Assistance Data:

City Relief				
Fiscal Year	2022	2021	2020	2019
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug	\$3,690	\$830	\$5,046	\$5,603
Sept	\$776	\$780	\$2,981	\$5,008
Oct	\$2,155	\$484	\$2,989	\$8,406
Nov	\$9,535	\$1,430	\$2,872	\$9,725
Dec		\$2,342	\$6,208	\$7,436
Jan		\$2,615	\$2,125	\$5,138
Feb		\$3,412	\$1,132	\$8,738
Mar		\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$16,367	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$ 882	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	\$15,485	\$22,259	\$27,188	\$72,769

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(November) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,605	2,237	24,726	24,015	2.96
Criminal offenses investigated	266	280	3,238	3,324	-2.59
Criminal off. cleared by arrest	183	197	2,120	1,877	12.95
Total # of physical arrests	96	110	1,173	1,089	7.71
M/V – Stops	497	449	8,856	6,092	45.37
M/V – Summonses	16	28	473	309	53.07
M/V – Written warnings	377	385	7,628	5,448	40.01
Accidents – Fatal	0	0	0	2	-100.00
Accidents – Total	47	35	503	421	19.48
Accidents w/injury	12	11	123	111	10.81
Parking tags issued	51	50	1,229	1,214	1.24
DWI	4	2	57	53	7.55
Intoxication	19	29	273	319	-14.42

November 2021: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	25
All other disturbances	83
Suicidal subjects	10
Attempted suicide	0
Suicide	1
Violation of restraining order	12
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	
Volunteer Hours (VSU)	
Victims Served	

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$ 19,062,247	11/30/14	47.42%
2015	\$20,036,102	\$21,298,380	\$ 19,507,282	11/30/15	47.19%
2016	\$20,785,170	\$21,260,229	\$ 20,621,475	11/30/16	49.05%
2017	\$21,075,701	\$21,895,151	\$ 20,902,241	11/30/17	48.64%
2018	\$21,442,154	\$23,765,321	\$ 20,983,386	11/30/18	46.42%
2019	\$22,563,270	\$23,935,265	\$ 26,526,330	11/30/19	57.05%
2020	\$23,203,364	\$23,612,210	\$ 23,512,286	11/30/20	50.22%
2021	\$23,395,524	\$24,958,361	\$ 25,638,552	11/30/21	53.02%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 11/30/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$1,065,068	-0-	\$1,065,068	42.6%
2018	\$2,674,000	\$1,134,792	\$38,435	\$1,173,227	43.9%
2019	\$2,875,000	\$1,244,782	\$39,180	\$1,283,962	44.7%
2020	\$3,085,000	\$1,236,698	\$40,435	\$1,277,133	41.4%
2021	\$3,150,000	\$1,315,035	\$41,225	\$1,356,260	43.1%
2022	\$3,270,000	\$1,420,345	\$43,335	\$1,463,680	44.8%

OVERTIME BY DEPARTMENT FY22

As of : 11/30/2021

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
FINANCE	500	0	0	128.57	0	0	0	0	0	0	0	0	0	129	25.71%	155	272
LICENSE	250	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	6	6
PLANNING	2,500	485	255.85	184.44	797	476	0	0	0	0	0	0	0	2,197	87.88%	2,461	4,820
CODE	500	134	0	6.92	0	0	0	0	0	0	0	0	0	141	28.25%	63	144
ASSESSING	500	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	72
CITY CLERK	1000	0	0	65.79	0	224	0	0	0	0	0	0	0	289	28.93%	806	814
POLICE																	
Misc. Overtime	140000	2,932	2,852	1,500.37	-1831	3,413	0	0	0	0	0	0	0	8,867		7,507	23,249
Holiday OT		6,946	0	6,629.04	8251	8,210	0	0	0	0	0	0	0	30,035		28,579	68,044
Incident OT		972	1,424	910.47	2912	614	0	0	0	0	0	0	0	6,833		5,859	17,920
Court OT		871	107	111.69	734	697	0	0	0	0	0	0	0	2,521		1,156	3,904
Shift Coverage OT		7,565	5,126	1,400.04	6312	471	0	0	0	0	0	0	0	20,874		15,147	30,950
TOTAL	140,000	19,287	9,510	10,552	16,378	13,404	0	0	0	0	0	0	0	69,131	49.38%	58,248	144,067
FIRE																	
Extra Duty Coverage	70,000	13,198	10,326	13,083	23,977	19,176	0	0	0	0	0	0	0	79,760	113.94%	32,551	97,138
Sick Hurt Coverage	80,000	3,792	12,628	15,843	20,898	13,202	0	0	0	0	0	0	0	66,364	82.95%	50,321	115,977
Personal Time Coverage	75,000	2,069	6,982	8,162	8,341	4,634	0	0	0	0	0	0	0	30,188	40.25%	21,989	53,689
Holiday Pay	127,500	13,330	0	13,403	11,010	11,704	0	0	0	0	0	0	0	49,447	38.78%	47,136	130,256
Vacation Coverage	134,000	16,765	12,082	12,183	11,026	8,747	0	0	0	0	0	0	0	60,803	45.38%	65,378	121,917
TOTALS	486,500	49,155	42,018	62,674	75,252	57,463	0	0	0	0	0	0	0	286,562	58.90%	217,376	518,976
WELFARE	1,000	0	0	0	0	9	0	0	0	0	0	0	0	9	0.87%	57	98
PARKS & RECREATION	9,000	1,023	203	222.98	246	313	0	0	0	0	0	0	0	2,008	22.31%	1,436	4,839
SOLID WASTE	7,000	1,246	943	815.27	1380	1,692	0	0	0	0	0	0	0	6,076	86.81%	2,882	4,539
PUBLIC WORKS	0																
Striping		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office		559	582	562	881	523	0	0	0	0	0	0	0	3,106		3,109	7,291
Road Maintenance	15660	1,541	2194	1121	1124	622	0	0	0	0	0	0	0	6,602		4,455	13,296
Winter Maintenance	67967	0	0	0	0	0	0	0	0	0	0	0	0	-		133	11,254
Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		-	35,914
OT - Temp Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		-	669
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering	1929	638	384	338	453	617	0	0	0	0	0	0	0	2,430		3,462	7,389
Drain Maintenance	397	0	0	0	0	0	0	0	0	0	0	0	0	-		464	960
Parking/Traffic Control	1047	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	87,000	2,738	3,160	2,020	2,458	1,762	0	0	0	0	0	0	-	12,139	13.95%	11,624	76,774
SANITARY SEWER	15,000																
WRBP		578	1,486	533	836	280	0	0	0	0	0	0	0	3,712		3,076	8,231
Sewer Maintenance		1,575	1,468	1,541	1,317	1,847	0	0	0	0	0	0	0	7,748		1,998	9,123
TOTALS	15,000	2,153	2,954	2,074	2,152	2,127	0	0	0	0	0	0	-	11,460	76.40%	5,074	17,354
EMS - AMBULANCE																	
Extra Duty Coverage	52,000	6,429	3,737	8,158	12,619	10,587	0	0	0	0	0	0	0	41,530	79.86%	19,187	147,540
Sick Hurt Coverage	39,000	2,449	3,156	3,315	6,520	8,822	0	0	0	0	0	0	0	24,262	62.21%	34,926	72,756
Personal Time Coverage	21,600	0	523	838	1,660	789	0	0	0	0	0	0	0	3,810	17.64%	3,553	6,571
Holiday Pay	18,870	2,573	0	2,452	1,931	1,496	0	0	0	0	0	0	0	8,452	44.79%	9,283	21,456
Vacation Coverage	33,500	0	1,537	5,169	5,210	1,963	0	0	0	0	0	0	0	13,879	41.43%	10,792	18,645
TOTALS	164,970	11,450	8,953	19,932	27,940	23,656	0	0	0	0	0	0	0	91,932	55.73%	77,741	266,968
GRAND TOTAL	915,720	87,671	67,997	98,676	126,604	101,126	-	-	-	-	-	-	-	482,074	52.64%	377,929	1,039,742

Parks & Recreation Facility Use Requests:

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August	8	9	10	10	15	11	18	4	4
September	4	7	7	4	3	5	4	5	3
October	8	7	10	6	4	7	5	2	4
November		7	3	3	4	2	6	6	5
December		0	0	0	0	0	4	7	4
January		0	11	11	6	5	9	10	0
February		9	10	6	6	8	13	6	10
March		6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
Total		95	84	87	90	75	98	103	90

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 11/30/21
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> ▪ 11/6/20 Denied by Fire Chief ▪ 11/16/20 Hearing held and denied by City Manager ▪ 12/7/20 Demand for Arbitration received from Union ▪ 6/8/21 Arbitration hearing scheduled ▪ Arbitration postponed; new hearing date to be scheduled ▪ 8/3/21 Arbitration hearing held, decision pending ▪ 11/22/21 Arbitrator decision determined that the City violated the FF CBA. Opt out payments shall begin immediately and the City must pay the FF missed opt out payments back to 11/1/20 (\$10,611.00). 	\$10,233.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 11/30/21
School	\$77,018.34	\$954.15	(\$53,018.15)	\$24,954.34
Police	\$1,710.26	\$1,820.53	\$0.00	\$3,530.79
Fire	\$15,906.00	\$3,263.87	\$0.00	\$19,169.87
Parks	\$2,208.87	\$273.75	\$0.00	\$2,482.62
Roads	\$17,420.29	\$8,675.67	\$0.00	\$26,095.96
Library	\$5,433.87	\$142.53	\$0.00	\$5,576.40
Total Impact Fees Collected	\$119,697.63	\$15,130.50	(\$53,018.15)	\$81,809.98

Expendable Trust Balances:

	Balance as of 11/30/21
Non-Capital Reserve Account	\$432,800.66
Accrued Leave Reserve Account	\$292,109.67
Winter Maintenance Reserve Account	\$163,779.93
Health Insurance Stabilization Account	\$171,460.78
Motorcycle Week Account	\$86,642.27
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 11/30/21
Downtown	\$1,169,139.21
Lakeport	\$45,889.00
Weirs	(\$294.91)

Boat Taxes:

Report as of Date:	Through 11/30/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$11,090	13.0%
2018	\$85,000	\$16,871	19.8%
2019	\$85,000	\$16,342	19.2%
2020	\$90,000	\$29,763	33.1%
2021	\$100,000	\$32,902	32.9%
2022	\$110,000	\$27,552	25.0%

	General Fund Revenues*			General Fund Expenditures		
		Realized as of 11/30/2020			Realized as of 11/30/2021	
	Budgeted	Amount		Budgeted	Amount	
2018	\$ 8,029,176	\$3,391,977	42.2%	\$29,599,947	\$10,292,875	34.7%
2019	\$ 8,114,878	\$2,945,508	36.3%	\$30,659,544	\$11,409,087	37.2%
2020	\$ 8,499,359	\$3,529,478	41.6%	\$31,450,111	\$10,518,081	33.4%
2021	\$ 8,699,290	\$3,609,260	41.9%	\$31,504,853	\$12,974,167	41.3%
2022	\$ 9,026,499	\$3,269,962	36.2%	\$32,502,933	\$12,202,824	37.5%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,460.40	\$151,451.06	53%	\$2,798.00	\$94,912.76	63%	\$48,925.67
Aug	279	200	411	295	\$296,285.20	\$136,243.55	46%	\$700.00	\$86,951.09	64%	\$40,051.59
Sep	303	200	334	241	\$244,850.20	\$124,887.09	51%	\$1,348.00	\$63,346.19	51%	\$70,457.36
Oct	308	222	374	263	\$254,115.60	\$139,716.35	55%	\$200.00	\$50,382.28	36%	\$85,754.19
Nov	278	203	355	144	\$135,298.60	\$59,596.67	44%	\$100.00	\$2,125.30	4%	\$57,130.80
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	1505	1060	1851	1228	\$1,222,010.00	\$611,894.72	50%	\$5,146.00	\$297,717.62	49%	\$302,319.61

Laconia Fire Department EMS Billing Report

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$21,217.70	\$79,308.66	69%	\$10,016.95
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$18,929.79	\$71,006.50	72%	\$7,022.95
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$13,550.29	\$78,902.29	73%	\$7,611.16
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$14,244.40	\$80,785.72	68%	\$9,139.08
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$14,243.27	\$64,753.01	65%	\$12,771.08
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$13,878.46	\$85,692.37	68%	\$14,177.77
Jan	301	250	303	225	\$227,186.00	\$119,755.91	53%	\$17,826.29	\$78,719.20	75%	\$15,638.61
Feb	274	249	269	212	\$204,583.20	\$98,587.77	48%	\$15,331.46	\$66,426.02	67%	\$12,844.65
Mar	262	214	305	226	\$215,771.80	\$103,754.04	48%	\$23,743.49	\$60,657.91	60%	\$14,183.45
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$6,823.17	\$57,027.33	58%	\$33,378.08
May	291	212	273	192	\$188,993.80	\$99,107.35	55%	\$6,823.17	\$58,629.02	58%	\$29,248.98
June	320	228	378	288	\$282,904.40	\$150,373.97	55%	\$5,216.00	\$90,853.79	60%	\$48,789.09
Totals	3530	2940	3649	2645	\$2,597,621.80	\$1,304,890.98	50%	\$171,827.49	\$872,761.82	67%	\$214,821.85

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
11/26	Storm preparation	28.75	\$1,150						\$1,150

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru January, 2021
Winter Maintenance	\$250,750			\$250,750
Winter Maintenance Outside Contractors	\$54,000			\$54,000
Winter Maintenance Overtime	\$60,000	\$1,150	\$1,150	\$58,850