



## Financial & Operational Trends – November, 2022

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – October 31	\$34.2 million	\$34.4 million	\$23.3 million

### Fire & Rescue Call Data:

Month	October 2022	2021	2020	2019
Total number of incidents	397	409	392	390
Percent fire calls	20%	31%	46%	32%
Percent calls downtown area*	67%	75%	72%	70%
Busiest time period by hour	10AM,11AM,3PM	4PM,6PM,7PM,8PM	7PM	2PM,6PM,7PM
Percent of all calls 11pm to 7am	22%	21%	15%	17%
Number of critical care patients	25	39	26	24
Number multiple/back-to-back calls	97	147	153	119
Percent of multiple calls EMS	70%	77%	75%	80%
% of emergency responses within 6 min. response time (year-to-date)	76%	78%	79%	80%
Dates with more than 20 incidents	10/7(22)	9/9(22),9/17(23),9/18(22)	9/30(22)	9/11(21)
# of times working 3 or more calls	13	14	13	5
Total incidents year to date	3,848	3,628	3,293	3,617

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass      \*\*Does not include multiple calls related to gas leaks

### Public Assistance Data:

City Relief				
Fiscal Year	2023	2022	2021	2020
Jul	\$4,037	\$211	\$1,965	\$ 957
Aug	\$2,100	\$3,690	\$830	\$5,046
Sept	\$943	\$776	\$780	\$2,981
Oct	\$934	\$2,155	\$484	\$2,989
Nov		\$9,535	\$1,430	\$2,872
Dec		\$6,767	\$2,342	\$6,208
Jan		\$6,853	\$2,615	\$2,125
Feb		\$2,460	\$3,412	\$1,132
Mar		\$1,577	\$1,358	\$1,777
Apr		\$1,716	\$1,330	\$1,383
May		\$1,360	\$922	\$5,248
Jun		\$3,039	\$6,593	\$660
Gross Relief	\$8,014	\$40,139	\$24,061	\$33,378
Reimbursements/Liens/refunds	\$3,801	\$42,815	\$1,802	\$6,190
01-477-499-0000				
Net Cost of Welfare	\$4,213	-\$2,676	\$22,259	\$27,188

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(October) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service (total)	2,229	1,761	19,907	23,121	-13.90
- Park, Walk, Talk*	118	N/A	168	N/A	N/A
- Extra Patrol	503	77	1,518	2,467	-38.47
- Community Policing	28	7	111	93	19.35
Criminal offenses investigated	396	378	3,167	2,997	5.67
Criminal off. cleared by arrest	205	222	1,968	1,943	1.29
Total # of physical arrests	104	125	1,150	1,134	1.41
M/V – Stops	354	440	6,089	8,359	-27.16
M/V – Summonses	18	27	380	458	-17.03
M/V – Written warnings	285	376	5,317	7,260	-26.76
Accidents – Fatal	0	0	3	0	N/A
Accidents – Total	43	45	431	456	-5.48
Accidents w/injury	11	10	100	111	-9.91
Parking tags issued	11	85	1,699	1,178	44.23
DWI	4	10	52	53	-1.89
Intoxication	16	32	273	254	7.48

\*Park, Walk, Talk is a new call type created in mid-September, 2022

October 2022: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	31
All other disturbances	90
Suicidal subjects	6
Attempted suicide	0
Suicide	0
Violation of restraining order	11
Barricaded subject	0

	# VOLUNTEER HRS
Volunteer Hours (LPD)	23
Volunteer Hours (VSU)	8
Victims Served	0

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2015	\$ 20,036,102	\$ 21,298,380	\$ 19,363,529	10/31/2015	96.64%
2016	\$ 20,785,170	\$ 21,260,229	\$ 20,304,864	10/31/2016	97.69%
2017	\$ 21,075,701	\$ 21,895,151	\$ 20,697,989	10/31/2017	98.21%
2018	\$ 21,442,154	\$ 23,765,321	\$ 20,950,800	10/31/2018	97.71%
2019	\$ 22,563,270	\$ 23,935,265	\$ 22,253,870	10/31/2019	98.63%
2020	\$ 23,203,364	\$ 23,612,210	\$ 22,825,815	10/31/2020	98.37%
2021	\$ 23,395,524	\$ 24,960,538	\$ 23,160,596	10/31/2021	99.00%
2022	\$ 24,369,326		\$ 23,868,949	10/31/2022	97.95%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 10/31/2022 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2018	\$2,674,000	\$869,075	\$30,945	\$900,020	34%
2019	\$2,875,000	\$899,747	\$31,380	\$931,127	32%
2020	\$3,085,000	\$965,299	\$33,045	\$998,344	32%
2021	\$3,150,000	\$1,052,496	\$33,750	\$1,086,246	34%
2022	\$3,270,000	\$1,044,161	\$35,410	\$1,079,571	33%
2023	\$3,500,000	\$1,191,128	\$35,645	\$1,226,773	35%

OVERTIME BY DEPARTMENT FY23

As of : 10/31/2022

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
<b>FINANCE</b>	500	140.47	12.78	76.66	66.7	-	-	-	-	-	-	-	-	296.61	59.32%	129	621
<b>LICENSE</b>	100	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	-	7
<b>PLANNING</b>	3,500	401.01	269.74	299.85	380.15	-	-	-	-	-	-	-	-	1,350.75	38.59%	1,722	3,807
<b>CODE</b>	1,000	-	-	14.81	14.81	-	-	-	-	-	-	-	-	29.62	2.96%	141	169
<b>ASSESSING</b>	-	-	60.82	-	-	-	-	-	-	-	-	-	-	60.82	0.00%	-	94
<b>CITY CLERK</b>	1000	8.22	8.43	648.54	17.36	-	-	-	-	-	-	-	-	682.55	68.26%	66	805
<b>POLICE</b>																	
Misc. Overtime	145000	1,596.64	759.83	5,563.84	-2,163.35	-	-	-	-	-	-	-	-	5,756.96		5,454	10,991
Holiday OT		8,247.30	-	8,203.32	6,838.92	-	-	-	-	-	-	-	-	23,289.54		21,826	79,341
Incident OT		1,371.22	918.34	512.37	3,386.64	-	-	-	-	-	-	-	-	6,188.57		6,219	12,525
Court OT		2,635.56	836.00	2,860.66	890.4	-	-	-	-	-	-	-	-	7,222.62		1,824	11,974
Shift Coverage OT		12,696.13	9,432.86	10,261.67	13,894.45	-	-	-	-	-	-	-	-	46,285.11		20,403	64,241
<b>TOTAL</b>	<b>145,000</b>	<b>26,546.85</b>	<b>11,947.03</b>	<b>27,401.86</b>	<b>22,847</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>88,742.80</b>	<b>61.20%</b>	<b>55,727</b>	<b>179,071</b>
<b>FIRE</b>																	
Extra Duty Coverage	85,000	40,146.83	36,576.05	39,589.10	25,882.92	-	-	-	-	-	-	-	-	142,194.90	167.29%	60,585	271,221
Sick Hurt Coverage	70,000	426.06	2,662.82	5,900.06	4,164.51	-	-	-	-	-	-	-	-	13,153.45	18.79%	53,162	133,273
Personal Time Coverage	80,000	3,368.30	6,823.98	7,964.92	4,652.82	-	-	-	-	-	-	-	-	22,810.02	28.51%	25,553	55,149
Holiday Pay	132,000	15,007.17	-	12,179.69	11,483.25	-	-	-	-	-	-	-	-	38,670.11	29.30%	37,743	127,016
Vacation Coverage	139,000	17,506.80	13,098.78	12,439.26	4,157.10	-	-	-	-	-	-	-	-	47,201.94	33.96%	52,056	137,067
<b>TOTALS</b>	<b>506,000</b>	<b>76,455.16</b>	<b>59,161.63</b>	<b>78,073.03</b>	<b>50,341</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>264,030.42</b>	<b>52.18%</b>	<b>229,099</b>	<b>723,725</b>
<b>WELFARE</b>	500	-	26.80	27.32	36.43	-	-	-	-	-	-	-	-	90.55	18.11%	-	17
<b>PARKS &amp; RECREATION</b>	9,000	796.94	78.18	176.97	129.92	0	0	0	0	0	0	0	0	1,182.01	13.13%	1,695	5,642
<b>SOLID WASTE</b>	7,000	1,244.15	1,444.05	1,776.43	1,160.64	0	0	0	0	0	0	0	0	5,625.27	80.36%	4,384	16,444
<b>PUBLIC WORKS</b>	0																
Striping		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Office	6561	685.40	634.43	717.02	892.36	-	-	-	-	-	-	-	-	2,929.21		2,583	8,645
Road Maintenance	15063	1,169.27	1,571.09	2,820.55	841.6	-	-	-	-	-	-	-	-	6,402.51		5,981	19,847
Winter Maintenance	63589.99	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Plowing		-	-	-	-	-	-	-	-	-	-	-	-	-		-	83,941
OT - Temp Plowing		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
City Engineering	5236	551.49	500.30	612.68	880.52	-	-	-	-	-	-	-	-	2,544.99		1,813	6,898
Drain Maintenance	300	-	-	-	-	-	-	-	-	-	-	-	-	-		-	277
Parking/Traffic Control	200	134.46	-	-	-	-	-	-	-	-	-	-	-	134.46		-	225
Signs		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
<b>TOTALS</b>	<b>90,950</b>	<b>2,540.62</b>	<b>2,705.82</b>	<b>4,150.25</b>	<b>2,614</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12,011.17</b>	<b>13.21%</b>	<b>10,377</b>	<b>119,833</b>
<b>SANITARY SEWER</b>	15,000																
WRBP		379.63	780.88	1,185.01	849.13	-	-	-	-	-	-	-	-	3,194.65		3,432	9,027
Sewer Maintenance		385.73	179.27	394.21	290.31	-	-	-	-	-	-	-	-	1,249.52		5,901	17,213
<b>TOTALS</b>	<b>15,000</b>	<b>765.36</b>	<b>960.15</b>	<b>1,579.22</b>	<b>1,139</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4,444.17</b>	<b>29.63%</b>	<b>9,333</b>	<b>26,240</b>
<b>EMS - AMBULANCE</b>																	
Extra Duty Coverage	58,000	15,950.84	14,993.09	18,378.05	17,373.84	-	-	-	-	-	-	-	-	66,695.82	114.99%	30,942	97,585
Sick Hurt Coverage	45,000	1,835.10	408.96	3,900.24	-	-	-	-	-	-	-	-	-	6,144.30	13.65%	15,440	36,993
Personal Time Coverage	25,000	495.00	463.50	450.00	-	-	-	-	-	-	-	-	-	1,408.50	5.63%	3,021	6,892
Holiday Pay	21,900	2,420.73	-	2,451.97	1,952.75	-	-	-	-	-	-	-	-	6,825.45	31.17%	6,956	19,653
Vacation Coverage	40,000	495.00	3,847.17	6,826.70	509.94	-	-	-	-	-	-	-	-	11,678.81	29.20%	11,917	27,257
<b>TOTALS</b>	<b>189,900</b>	<b>21,196.67</b>	<b>19,712.72</b>	<b>32,006.96</b>	<b>19,837</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>92,752.88</b>	<b>48.84%</b>	<b>68,276</b>	<b>188,380</b>
<b>GRAND TOTAL</b>	<b>969,450</b>	<b>130,095.45</b>	<b>96,388.15</b>	<b>146,231.90</b>	<b>98,584</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>471,299.62</b>	<b>48.62%</b>	<b>380,948</b>	<b>1,264,857</b>

**Parks & Recreation Facility Use Requests:**

	2022-23	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
July	9	8	5	10	24	18	4	3	15
August	7	8	9	10	10	15	11	18	4
September	2	4	7	7	4	3	5	4	5
October	3	8	7	10	6	4	7	5	2
November		3	7	3	3	4	2	6	6
December		0	0	0	0	0	0	4	7
January		4	0	11	11	6	5	9	10
February		11	9	10	6	6	8	13	6
March		15	6	4	8	11	12	9	12
April		14	19	8	5	8	13	8	16
May		8	13	3	9	12	2	8	10
June		9	13	8	1	3	6	11	10
<b>Total</b>	<b>21</b>	<b>92</b>	<b>95</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 9/30/22
			None	

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2022	Revenue Year-to-Date	Transfer Out FY23 Year-to-date	Total Revenue as of 10/31/22
School	\$82,163.74	\$30,608.94	\$0.00	\$112,772.68
Police	\$8,712.28	\$2,253.72	\$0.00	\$10,966.00
Fire	\$12,675.17	\$4,973.84	\$0.00	\$17,649.01
Parks	\$19,245.45	\$7,871.72	\$0.00	\$27,117.17
Roads	\$25,597.32	\$6,910.60	\$0.00	\$32,507.92
Library	\$14,605.43	\$4,246.18	\$0.00	\$18,851.61
<b>Total Impact Fees Collected</b>	<b>\$162,999.39</b>	<b>\$56,865.00</b>	<b>\$0.00</b>	<b>\$219,864.39</b>

**Expendable Trust Balances:**

	Balance as of 10/31/22
Non-Capital Reserve Account	\$331,158.60
Accrued Leave Reserve Account	\$292,462.39
Winter Maintenance Reserve Account	\$163,997.31
Health Insurance Stabilization Account	\$171,667.82
Motorcycle Week Account	\$29,747.94
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 10/31/22
Downtown	\$1,149,619
Lakeport	\$54,018
Weirs	\$(2,717)

**Boat Taxes:**

Report as of Date:	Through 10/31/22		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2018	\$85,000	\$16,753	19.7%
2019	\$85,000	\$16,191	19.0%
2020	\$90,000	\$29,396	32.6%
2021	\$100,000	\$32,239	32.2%
2022	\$110,000	\$26,984	24.5%
2023	\$120,000	\$24,516	20.4%

	General Fund Revenues*			General Fund Expenditures		
		Realized as of 10/31/2021			Realized as of 10/31/2022	
	Budgeted	Amount		Budgeted	Amount	
2019	\$ 8,114,878	\$2,567,458	31.6%	\$30,659,544	\$9,125,075	29.8%
2020	\$ 8,499,359	\$1,972,560	23.2%	\$31,450,111	\$8,724,352	27.7%
2021	\$ 8,699,290	\$2,925,599	33.6%	\$31,504,853	\$11,127,226	35.3%
2022	\$ 9,026,499	\$2,555,441	28.3%	\$32,502,933	\$9,641,254	29.7%
2023	\$ 10,991,625	\$3,237,858	29.5%	\$32,527,791	\$10,494,981	32.3%

\*Does not include property tax collections noted elsewhere in this report

**EMS Billing History:**

Laconia Fire Department EMS Billing Report											
Month 2022-23	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Total # Ambulance Responses 2022-23 EMS & Fire	# of Trips 2022-23 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	377	285	365	242	\$274,993.00	\$131,366.41	48%	\$300.00	\$56,993.24	40%	\$71,271.87
Aug	411	295	318	220	\$267,811.00	\$142,817.12	55%	\$0.00	\$48,017.69	32%	\$91,665.30
Sep	334	249	311	213	\$249,477.00	\$136,631.14	55%	\$0.00	\$29,836.78	24%	\$104,901.12
Oct	374	276	316	199	\$233,599.00	\$130,108.37	56%	\$0.00	\$3,956.63	3%	\$126,052.56
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
<b>Totals</b>	<b>1496</b>	<b>1105</b>	<b>1310</b>	<b>874</b>	<b>\$1,025,880.00</b>	<b>\$540,923.04</b>	<b>53%</b>	<b>\$300.00</b>	<b>\$138,804.34</b>	<b>26%</b>	<b>\$393,890.85</b>

**Laconia Fire Department EMS Billing Report**

Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,458.60	\$150,785.47	52%	\$21,992.89	\$104,246.46	67%	\$19,167.44
Aug	279	200	411	295	\$295,088.60	\$132,277.25	45%	\$13,890.67	\$96,461.41	67%	\$13,140.78
Sep	303	200	334	249	\$245,246.60	\$121,667.90	49%	\$13,778.49	\$73,486.46	58%	\$27,996.75
Oct	308	222	374	276	\$256,993.00	\$131,553.97	52%	\$17,694.15	\$74,675.18	57%	\$33,698.46
Nov	278	203	355	266	\$244,439.40	\$112,743.00	47%	\$21,470.88	\$71,097.60	57%	\$17,167.49
Dec	329	242	325	247	\$262,222.00	\$124,508.55	48%	\$18,821.79	\$64,630.29	53%	\$38,721.08
Jan	303	225	333	220	\$227,415.00	\$100,925.99	47%	\$10,631.04	\$65,154.64	65%	\$20,580.63
Feb	269	212	280	215	\$224,954.00	\$107,460.96	48%	\$4,270.00	\$67,632.53	63%	\$30,953.36
Mar	305	226	272	196	\$216,685.00	\$110,339.07	51%	\$102.78	\$61,035.74	55%	\$45,021.07
Apr	287	200	295	211	\$232,373.00	\$108,453.26	47%	\$0.00	\$59,164.96	50%	\$46,549.84
May	273	192	319	232	\$251,428.00	\$120,421.26	48%	\$0.00	\$54,495.84	42%	\$61,839.13
June	378	288	335	260	\$288,481.00	\$144,107.24	50%	\$0.00	\$42,288.71	30%	\$99,252.22
<b>Totals</b>	<b>3649</b>	<b>2645</b>	<b>4010</b>	<b>2952</b>	<b>\$3,036,784.20</b>	<b>\$1,465,243.92</b>	<b>48%</b>	<b>\$122,652.69</b>	<b>\$834,369.82</b>	<b>57%</b>	<b>\$454,088.25</b>