



Financial & Operational Trends – March, 2023

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – February 28	\$53.5 million	\$46.5 million	\$30.7 million

Fire & Rescue Call Data:

Month	February 2023	2022	2021	2020
Total number of incidents	331	334	325	329
Percent fire calls	27%	31%	30%	24%
Percent calls downtown area*	70%	77%	78%	73%
Busiest time period by hour	5PM, 3PM	10AM	10PM, 5PM	8AM, 2PM, 7PM
Percent of all calls 11pm to 7am	16%	16%	16%	20%
Number of critical care patients	17	25	21	22
Number multiple/back-to-back calls	122	101	128	109
Percent of multiple calls EMS	64%	72%	80%	81%
% of emergency responses within 6 min. response time (year-to-date)	76%	75%	80%	78%
Dates with more than 20 incidents	2/5(24)	2/3 (20), 2/11(20),	2/25(23)	2/20(20)
# of times working 3 or more calls	11	9	6	7
Total incidents year to date	715	752	686	700

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass **Does not include multiple calls related to gas leaks

Public Assistance Data:

City Relief				
Fiscal Year	2023	2022	2021	2020
Jul	\$4,037	\$211	\$1,965	\$ 957
Aug	\$2,100	\$3,690	\$830	\$5,046
Sept	\$943	\$776	\$780	\$2,981
Oct	\$934	\$2,155	\$484	\$2,989
Nov	\$1,711	\$9,535	\$1,430	\$2,872
Dec	\$7,335	\$6,767	\$2,342	\$6,208
Jan	\$3,949	\$6,853	\$2,615	\$2,125
Feb	\$5,948	\$2,460	\$3,412	\$1,132
Mar		\$1,577	\$1,358	\$1,777
Apr		\$1,716	\$1,330	\$1,383
May		\$1,360	\$922	\$5,248
Jun		\$3,039	\$6,593	\$660
Gross Relief	\$26,957	\$40,139	\$24,061	\$33,378
Reimbursements/Liens/refunds	\$23,921	\$42,815	\$1,802	\$6,190
01-477-499-0000				
Net Cost of Welfare	\$3,036	-\$2,676	\$22,259	\$27,188

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(February) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service (total)	1,650	1,513	3,574	3,134	14.04
- Park, Walk, Talk*	47	N/A	115	N/A	N/A
- Extra Patrol	405	55	855	135	533.33
- Community Policing	21	12	26	25	4.00
Criminal offenses investigated	240	248	506	485	4.33
Criminal off. cleared by arrest	149	167	309	343	-9.91
Total # of physical arrests	80	95	167	188	-11.17
M/V – Stops	293	470	724	1,088	-33.46
M/V – Summonses	6	12	23	38	-39.47
M/V – Written warnings	261	418	637	969	-34.26
Accidents – Fatal	0	0	0	0	0
Accidents – Total	31	31	66	76	-13.16
Accidents w/injury	5	10	13	13	0.00
Parking tags issued	15	50	47	133	-64.66
DWI	5	4	11	9	22.22
Intoxication	13	25	26	46	-43.48

*Park, Walk, Talk is a new call type created in mid-September, 2022

February 2023: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	23
All other disturbances	45
Suicidal subjects	8
Attempted suicide	0
Suicide	0
Violation of restraining order	7
Barricaded subject	0

	# VOLUNTEER HRS
Volunteer Hours (LPD)	14
Volunteer Hours (VSU)	8
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2015	\$ 20,036,102	\$ 21,298,380	\$40,016,393	2/28/2016	96.81%
2016	\$ 20,785,170	\$ 21,260,229	\$40,982,495	2/28/2017	97.47%
2017	\$ 21,075,701	\$ 21,895,151	\$41,980,355	2/28/2018	97.69%
2018	\$ 21,442,154	\$ 23,765,321	\$44,283,364	2/28/2019	97.96%
2019	\$ 22,563,270	\$ 23,935,265	\$45,624,334	2/28/2020	98.12%
2020	\$ 23,203,364	\$ 23,612,210	\$45,968,335	2/28/2021	98.19%
2021	\$ 23,395,524	\$ 24,958,361	\$47,629,351	2/28/2022	98.50%
2022	\$ 24,369,326	\$ 26,785,934	\$50,529,842	2/28/2023	98.78%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 2/28/2023 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2018	\$2,674,000	\$1,836,920	\$59,190	\$1,896,110	70.90%
2019	\$2,875,000	\$1,968,709	\$61,220	\$2,020,929	70.60%
2020	\$3,085,000	\$1,981,975	\$61,390	\$2,043,365	66.23%
2021	\$3,150,000	\$2,054,249	\$62,655	\$2,116,904	67.20%
2022	\$3,270,000	\$2,185,494	\$64,125	\$2,249,619	68.80%
2023	\$3,500,000	\$2,196,003	\$63,555	\$2,259,558	64.56%

OVERTIME BY DEPARTMENT FY23

As of : 2/28/2023

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
FINANCE	500	140.47	12.78	76.66	66.70	207.33	50.26	-	-	-	-	-	-	554.20	110.84%	471	621
LICENSE	100	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	-	7
PLANNING	3,500	401.01	269.74	299.85	380.15	174.52	293.04	303.53	184	-	-	-	-	2,305.35	65.87%	2,699	3,807
CODE	1,000	-	-	14.81	14.81	51.26	-	37.03	-	-	-	-	-	117.91	11.79%	162	169
ASSESSING	-	-	60.82	-	-	54.57	-	-	-	-	-	-	-	115.39	0.00%	-	94
CITY CLERK	1000	8.22	8.43	648.54	17.36	767.47	-	-	59	-	-	-	-	1,508.82	150.88%	535	805
POLICE																	
Misc. Overtime	145000	1,596.64	759.83	5,563.84	(2,163.35)	1,863.14	1,746.78	3,833.36	5,621	-	-	-	-	18,821.67		16,703	10,991
Holiday OT		8,247.30	-	8,203.32	6,838.92	8,140.80	17,450.58	14,316.24	-	-	-	-	-	63,197.16		63,942	79,341
Incident OT		1,371.22	918.34	512.37	3,386.64	1,433.00	352.68	141.54	97	-	-	-	-	8,212.85		9,663	12,525
Court OT		2,635.56	836.00	2,860.66	890.40	3,185.84	1,366.58	1,424.12	1,877	-	-	-	-	15,075.99		4,502	11,974
Shift Coverage OT		12,696.13	9,432.86	10,261.67	13,894.45	8,919.19	10,996.54	9,767.30	7,363	-	-	-	-	83,331.16		36,617	64,241
TOTAL	145,000	26,546.85	11,947.03	27,401.86	22,847.06	23,541.97	31,913.16	29,482.56	14,958	0	0	0	0	188,638.83	130.10%	131,427	179,071
FIRE																	
Extra Duty Coverage	85,000	40,146.83	36,576.05	39,589.10	25,882.92	20,062.17	27,140.55	25,736.60	32,838	-	-	-	-	247,971.85	291.73%	139,185	271,221
Sick Hurt Coverage	70,000	426.06	2,662.82	5,900.06	4,164.51	4,798.56	5,591.16	8,671.86	5,330	-	-	-	-	37,545.31	53.64%	94,484	133,273
Personal Time Coverage	80,000	3,368.30	6,823.98	7,964.92	4,652.82	3,648.60	4,106.88	4,025.43	1,837	-	-	-	-	36,427.65	45.53%	43,084	55,149
Holiday Pay	132,000	15,007.17	-	12,179.69	11,483.25	11,520.36	23,611.50	39,134.50	-	-	-	-	-	112,936.47	85.56%	105,540	127,016
Vacation Coverage	139,000	17,506.80	13,098.78	12,439.26	4,157.10	12,118.50	5,166.90	9,997.92	9,924	-	-	-	-	84,408.84	60.73%	90,363	137,067
TOTALS	506,000	76,455.16	59,161.63	78,073.03	50,340.60	52,148.19	65,616.99	87,566.31	49,928	0	0	0	0	519,290.12	102.63%	472,656	723,725
WELFARE	500	-	26.80	27.32	36.43	127.48	18.22	18.58	65	-	-	-	-	319.86	63.97%	9	17
PARKS & RECREATION	9,000	796.94	78.18	176.97	129.92	209.19	798.82	370.98	339	0	0	0	0	2,900.21	32.22%	4,075	5,642
SOLID WASTE	7,000	1,244.15	1,444.05	1,776.43	1,160.64	1,221.99	1,949.84	1,270.12	793	0	0	0	0	10,859.84	155.14%	9,633	16,444
PUBLIC WORKS	0																
Striping		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Office	6561	685.40	634.43	717.02	892.36	583.44	972.43	663.53	618	-	-	-	-	5,766.41		5,294	8,645
Road Maintenance	15063	1,169.27	1,571.09	2,820.55	841.60	2,367.98	2,673.20	1,052.39	671	-	-	-	-	13,167.26		11,869	19,847
Winter Maintenance	63589.99	-	-	-	-	-	4,676.28	-	-	-	-	-	-	4,676.28		-	-
Plowing		-	-	-	-	1,523.40	20,426.60	18,292.40	21,367	-	-	-	-	61,609.78		64,656	83,941
OT - Temp Plowing		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
City Engineering	5236	551.49	500.30	612.68	880.52	731.18	1,058.49	921.15	1,271	-	-	-	-	6,527.02		3,241	6,898
Drain Maintenance	300	-	-	-	-	-	-	-	-	-	-	-	-	-		267	277
Parking/Traffic Control	200	134.46	-	-	-	-	-	-	-	-	-	-	-	134.46		225	225
Signs		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
TOTALS	90,950	2,540.62	2,705.82	4,150.25	2,614.48	5,206.00	29,807.00	20,929.47	23,928	0	0	0	0	91,881.21	101.02%	85,551	119,833
SANITARY SEWER	15,000																
WRBP		379.63	780.88	1,185.01	849.13	773.49	2,554.51	189.61	98	-	-	-	-	6,810.71		6,517	9,027
Sewer Maintenance		385.73	179.27	394.21	290.31	153.64	1,899.95	132.71	218	-	-	-	-	3,653.90		14,295	17,213
TOTALS	15,000	765.36	960.15	1,579.22	1,139.44	927.13	4,454.46	322.32	317	0	0	0	0	10,464.61	69.76%	20,812	26,240
EMS - AMBULANCE																	
Extra Duty Coverage	58,000	15,950.84	14,993.09	18,378.05	17,373.84	7,560.56	9,119.37	7,053.81	16,100	-	-	-	-	106,529.39	183.67%	69,788	97,585
Sick Hurt Coverage	45,000	1,835.10	408.96	3,900.24	-	2,160.90	450.00	1,529.64	990	-	-	-	-	11,274.84	25.06%	29,087	36,993
Personal Time Coverage	25,000	495.00	463.50	450.00	-	900.00	1,861.56	-	-	-	-	-	-	4,170.06	16.68%	5,318	6,892
Holiday Pay	21,900	2,420.73	-	2,451.97	1,952.75	1,519.62	3,517.62	4,663.51	-	-	-	-	-	16,526.20	75.46%	15,901	19,653
Vacation Coverage	40,000	495.00	3,847.17	6,826.70	509.94	941.58	1,012.68	1,500.48	2,628	-	-	-	-	17,761.55	44.40%	17,308	27,257
TOTALS	189,900	21,196.67	19,712.72	32,006.96	19,836.53	13,082.66	15,961.23	14,747.44	19,718	0	0	0	0	156,262.04	82.29%	137,401	188,380
GRAND TOTAL	969,450	130,095.45	96,388.15	146,231.90	98,584.12	97,719.76	150,863.02	155,048.34	110,288	-	-	-	-	985,218.39	101.63%	865,432	1,264,857

Parks & Recreation Facility Use Requests:

	2022-23	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15
July	9	8	5	10	24	18	4	3	15
August	7	8	9	10	10	15	11	18	4
September	2	4	7	7	4	3	5	4	5
October	3	8	7	10	6	4	7	5	2
November	6	3	7	3	3	4	2	6	6
December	0	0	0	0	0	0	0	4	7
January	6	4	0	11	11	6	5	9	10
February	15	11	9	10	6	6	8	13	6
March		15	6	4	8	11	12	9	12
April		14	19	8	5	8	13	8	16
May		8	13	3	9	12	2	8	10
June		9	13	8	1	3	6	11	10
Total	48	92	95	84	87	90	75	98	103

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 2/28/23
			None	

Impact Fee Revenues:

	Total Revenue as of 6/30/2022	Revenue Year-to-Date	Transfer Out FY23 Year-to-date	Total Revenue as of 2/28/23
School	\$82,163.74	\$36,826.63	\$0.00	\$118,990.37
Police	\$8,712.28	\$2,720.50	\$0.00	\$11,432.78
Fire	\$12,675.17	\$6,038.84	(\$9,363.44)	\$9,350.57
Parks	\$19,245.45	\$9,522.47	\$0.00	\$28,767.92
Roads	\$25,597.32	\$8,503.35	\$0.00	\$34,100.67
Library	\$14,605.43	\$5,110.13	\$0.00	\$19,715.56
Total Impact Fees Collected	\$162,999.39	\$68,721.92	(\$9,363.44)	\$222,357.87

Expendable Trust Balances:

	Balance as of 2/28/23
Non-Capital Reserve Account	\$335,847.48
Accrued Leave Reserve Account	\$296,188.85
Health Insurance Stabilization Account	\$173,885.16
Winter Maintenance Reserve Account	\$165,949.22
Welfare Reserve	\$51,209.29
Parking Kiosk Reserve	\$15,042.21
LED Light Replacement Reserve	\$40,112.56
Motorcycle Week Account	\$35,605.03

Tax Increment Financing Balances:

	Balance as of 2/28/23
Downtown	\$930,725.15
Lakeport	\$54,018.00
Weirs	\$(28,904.99)

Codes Office Statistics:

	Building permits issued	Building/Code inspections	Demo permits issued	Property maintenance action
February 2023	24	68	0	9
February 2022	39	71	0	8

YTD Building Permits (4/1/22 – 2/28/23): 605

Boat Taxes:

Report as of Date:	Through 2/28/23		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2018	\$85,000	\$18,346	21.58%
2019	\$85,000	\$18,531	21.80%
2020	\$90,000	\$31,735	35.26%
2021	\$100,000	\$36,899	36.90%
2022	\$110,000	\$33,201	30.18%
2023	\$120,000	\$29,168	24.31%

	General Fund Revenues*			General Fund Expenditures		
		Realized as of 2/28/2022			Realized as of 2/28/2023	
	Budgeted	Amount		Budgeted	Amount	
2019	\$ 8,114,878	\$5,726,850	70.57%	\$30,659,544	\$19,729,038	64.35%
2020	\$ 8,499,359	\$6,129,734	72.12%	\$31,450,111	\$20,241,633	64.36%
2021	\$ 8,699,290	\$6,439,115	74.02%	\$31,383,486	\$23,264,110	74.13%
2022	\$ 9,026,499	\$6,352,206	70.37%	\$32,502,933	\$22,956,990	70.63%
2023	\$ 10,991,625	\$8,556,522	77.85%	\$32,527,791	\$20,848,295	64.09%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2022-23	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Total # Ambulance Responses 2022-23 EMS & Fire	# of Trips 2022-23 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	377	285	365	242	\$274,985.00	\$129,451.80	47%	\$550.00	\$71,552.25	56%	\$54,413.15
Aug	411	295	318	220	\$267,787.00	\$137,454.21	51%	-\$6.00	\$73,101.07	54%	\$59,622.96
Sep	334	249	311	213	\$249,485.00	\$124,060.16	49%	\$1,500.00	\$58,996.37	47%	\$61,309.28
Oct	374	276	316	230	\$270,037.00	\$134,777.68	49%	\$520.00	\$68,242.06	51%	\$62,733.28
Nov	355	266	297	211	\$227,468.00	\$114,370.86	51%	\$550.00	\$50,685.94	48%	\$57,991.50
Dec	325	247	329	232	\$276,921.00	\$138,706.56	50%	\$375.00	\$66,224.59	48%	\$69,577.21
Jan	333	220	354	250	\$295,585.00	\$163,848.58	55%	\$1,450.00	\$55,455.00	32%	\$102,401.73
Feb	280	215	285	139	\$164,889.00	\$82,932.11	50%	\$200.00	\$1,842.98	3%	\$80,780.47
Mar											
Apr											
May											
June											
Totals	2789	2053	2575	1737	\$2,027,157.00	\$1,025,601.96	51%	\$5,139.00	\$446,100.26	43%	\$548,829.58

Laconia Fire Department EMS Billing Report

Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,464.00	\$150,788.11	52%	\$24,210.89	\$104,905.70	70%	\$16,292.84
Aug	279	200	411	295	\$295,079.60	\$131,695.38	45%	\$15,211.05	\$97,318.75	74%	\$10,274.19
Sep	303	200	334	249	\$245,246.60	\$122,620.14	50%	\$20,277.49	\$75,689.70	62%	\$20,246.75
Oct	308	222	374	276	\$257,000.20	\$131,558.59	51%	\$19,167.55	\$77,434.48	59%	\$28,967.28
Nov	278	203	355	266	\$244,439.40	\$114,104.75	47%	\$25,312.51	\$71,421.14	63%	\$13,964.07
Dec	329	242	325	247	\$262,222.00	\$126,897.78	48%	\$25,595.08	\$64,700.05	51%	\$32,457.23
Jan	303	225	333	220	\$227,365.00	\$100,887.76	44%	\$14,650.51	\$67,559.48	67%	\$14,426.50
Feb	269	212	280	215	\$224,948.00	\$106,111.94	47%	\$14,279.26	\$68,857.97	65%	\$19,741.21
Mar	305	226	272	196	\$216,679.00	\$114,484.06	53%	\$15,665.90	\$67,043.52	58%	\$27,263.04
Apr	287	200	295	211	\$232,363.00	\$106,648.15	46%	\$11,899.08	\$70,499.85	66%	\$20,829.80
May	273	192	319	232	\$251,406.00	\$116,584.28	46%	\$20,066.55	\$63,559.72	55%	\$28,400.98
June	378	288	335	260	\$288,459.00	\$142,781.60	49%	\$16,436.26	\$80,486.59	56%	\$41,641.43
Totals	3649	2645	4010	2952	\$3,036,671.80	\$1,465,162.54	48%	\$222,772.13	\$909,476.95	62%	\$274,505.32

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event										
Date	Condition	OT Hrs.	Double OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
2/5	Cleanup	12		\$480		0		0		\$480
2/8	Snow	49		\$1,960		81	\$5,921	28	\$291	\$8,172
2/9	Snow	40		\$1,600		61	\$4,459	21	\$218	\$6,080
2/21	Snow	57		\$2,280		74	\$5,409	7	\$73	\$7,762
2/23	Snow	66		\$2,640		183	\$13,377	0		\$16,017
2/24-25	Snow	70		\$2,800		109	\$7,968	21	\$218	\$10,986
2/26	Snow	87		\$3,480	\$2,400	96.5	\$7,054	0		\$12,934
2/27-28	Snow	125		\$5,000	\$4,800	195	\$14,255	0		\$24,055
		506		\$20,040	\$7,200	799.5	\$58,443	77	\$801	\$86,487

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru Feb. 28, 2023
Winter Maintenance	\$265,000	\$59,244	\$168,247	\$96,753
Winter Maintenance Outside Contractors	\$54,000	\$7,200	\$24,253	\$29,748
Winter Maintenance Overtime	\$60,000	\$20,240	\$74,440	\$(14,440)