



## Financial & Operational Trends – October, 2017

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - September 30	\$15.0 million	\$12.3 million	\$ 24.9 million

### Fire & Rescue Call Data:

Month	September, 2017	2016	2015	2014
Total number of emergencies	387	403	387	300
Percent fire calls	30%	29%	29%	33%
Percent calls downtown area*	69%	68%	57%	64%
Busiest time period by hour	10AM,11AM,5PM,6PM,7PM,9PM	7:00 PM	10AM	9AM
Percent of all calls 11pm to 7am	21%	24%	18%	24%
Status 1 or 2 high risk patients	33	15	11	1
Number multiple/back-to-back	197	203	150	142
Percent of multiple calls EMS	65%	66%	71%	61%
% of emergency responses within 6 min. response time (year-to-date)	83%	85%	84%	79%
Busiest dates/# of calls each date	Sep. 2 - 19 calls	Sep. 15 - 21 calls	Sep. 4 22 calls	Not available
# of times working 3 or more calls	27	29	24	Not available
Total calls year to date	3,643	3,497	3,231	2,856

\*Downtown area covers N.Main St. to Elm St. to Union and Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief	2018	2017	2016	2015
Fiscal Year	2018	2017	2016	2015
Jul	\$6,454	\$5,590	\$4,316	\$4,064
Aug	\$6,700	\$5,057	\$6,760	\$3,154
Sept	\$1,624	\$2,310	\$4,765	\$4,311
Oct		\$3,250	\$4,385	\$3,645
Nov		\$3,250	\$5,273	\$2,502
Dec		\$4,606	\$6,425	\$3,956
Jan		\$4,239	\$6,191	\$2,950
Feb		\$2,693	\$4,188	\$2,137
Mar		\$3,184	\$5,162	\$1,651
Apr		\$3,487	\$3,196	\$2,436
May		\$4,351	\$4,970	\$ 917
Jun		\$4,485	\$4,183	\$3,274
Gross Relief	\$14,778	\$46,502	\$59,814	\$34,997
Reimbursements/Liens/refunds	\$ 70	\$ 5,206	\$5,015	\$2,333
01-477-499-0000				
Net Cost of Welfare	\$14,708	\$41,296	\$54,799	\$32,664

**Laconia Police Department – Monthly Activity Highlights:** *(Please Note: August figures were not available for last month's report; they are provided below)*

ACTIVITY	This Year		Corresponding Month Last Year		Total This Year to Date		Total Last Year to Date		% +/-	
	August	Sept.	August	Sept.	August	Sept.	August	Sept.	August	Sept.
Calls for service	1673	1523	1791	1580	11868	13390	12074	13654	-1.7	-1.9
Criminal offenses investigated	308	306	452	379	2362	2717	2940	3319	-19.6	-18.1
Criminal off. cleared by arrest	197	159	223	184	1511	1686	1660	1844	-8.9	-8.5
Total # of physical arrests	134	99	137	121	990	1061	1038	1159	-4.6	-8.4
M/V - Stops	469	544	454	261	3844	4388	3493	3754	+10.0	+16.8
M/V – Summonses	33	38	30	24	250	306	231	255	+8.2	+20
M/V – Written warnings	372	420	393	243	2957	3851	2919	3620	+1.3	+6.3
Accidents – Fatal	0	1	1	0	2	3	2	2	0	+50
Accidents – Total	66	54	46	59	443	497	331	390	+33.8	+27.4
Accidents w/injury	14	9	13	17	97	106	60	77	+61.6	+37.6
Parking tags issued	234	19	60	5	968	989	982	987	-1.4	+20
DWI	6	3	5	7	46	45	39	46	+17.9	-2.17
Intoxication	24	27	42	26	244	277	289	315	-15.5	-12

TYPE OF INCIDENT	# OF CALLS	
	August	Sept.
Domestic disturbance	33	41
All other disturbances	128	146
Suicidal subjects	12	11
Attempted Suicide	0	0
Suicide	0	0
Violation of restraining order	4	9
Barricaded subject	0	0

	# OF VOLUNTEER HOURS	
	August	Sept.
<b>Volunteer Hours (LPD)</b>	12	20
<b>Volunteer Hours (VSU)</b>	35	28.5
<b>Victims Served</b>	22	11

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2011	\$ 18,614,652	\$19,353,850	\$17,894,870	09/30/11	96.13%
2012	\$18,830,369	\$19,687,790	\$18,104,039	09/30/12	96.14%
2013	\$19,134,704	\$20,235,081	\$18,447,195	09/30/13	96.41%
2014	\$19,558,097	\$20,640,342	\$18,833,410	09/30/14	96.29%
2015	\$20,036,102	\$21,298,380	\$19,255,309	09/30/15	96.10%
2016	\$20,785,170	\$21,260,229	\$20,140,585	09/30/16	96.90%
2017	\$21,075,701		\$20,507,094	09/30/17	97.30%

**Motor Vehicle Registration:**

Report as of Date:	Through 09/30/17		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$2,050,000	\$528,004	25.76%
2015	\$2,175,000	\$580,575	26.69%
2016	\$2,325,000	\$582,898	25.07%
2017	\$2,500,000	\$587,044	23.48%
2018	\$2,674,000	\$638,543	23.88%

OVERTIME BY DEPARTMENT

		FY18 Budget	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	2018 YTD	2017 YTD	TOTAL 2017 Exp
01-411-105-0000	ASSESSING	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	29
	TOTALS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	29
01-415-105-0000	CITY CLERK	200	21	66	369	-	-	-	-	-	-	-	-	-	456	753	1,912
	TOTALS	228.0%	21	66	369	-	-	-	-	-	-	-	-	-	456	753	1,912
01-407-105-0000	CODE	-	16	24	39	-	-	-	-	-	-	-	-	-	79	38	676
	TOTALS	-	16	24	39	-	-	-	-	-	-	-	-	-	79	38	676
01-403-105-0000	FINANCE	500	-	6	195	-	-	-	-	-	-	-	-	-	201	257	563
	TOTALS	40.2%	-	6	195	-	-	-	-	-	-	-	-	-	201	257	563
01-477-105-0000	WELFARE	-	-	93	8	-	-	-	-	-	-	-	-	-	101	-	129
	TOTALS	-	-	93	8	-	-	-	-	-	-	-	-	-	101	-	129
01-445-106-0000	FIRE	38,000	166	2,974	5,614	-	-	-	-	-	-	-	-	-	8,754	8,072	49,952
01-445-106-0001	Sick Hurt Coverage	34,000	1,836	4,111	5,737	-	-	-	-	-	-	-	-	-	11,684	16,675	45,991
01-445-108-0000	Personal Time Coverage	95,000	8,059	9,793	10,954	-	-	-	-	-	-	-	-	-	28,806	52,437	120,794
	Subtotal	-	10,061	14,878	22,305	-	-	-	-	-	-	-	-	-	49,244	77,134	216,737
01-445-105-0000	Extra Duty Coverage	54,000	3,947	1,827	5,068	-	-	-	-	-	-	-	-	-	10,842	29,418	64,120
01-445-107-0000	Holiday Pay	110,000	12,139	(677)	10,527	-	-	-	-	-	-	-	-	-	21,989	22,792	116,578
	SUBTOTAL	331,000	16,086	1,150	15,595	-	-	-	-	-	-	-	-	-	32,831	52,210	180,708
	TOTALS	24.8%	26,147	18,028	37,900	-	-	-	-	-	-	-	-	-	82,075	129,394	397,445
70-401-106-0000	FIRE - AMBULANCE	-	903	2,702	1,328	-	-	-	-	-	-	-	-	-	4,933	61,664	27,491
70-401-106-0001	Sick Hurt Coverage	-	-	451	2,217	-	-	-	-	-	-	-	-	-	2,668	4,225	16,496
70-401-108-0000	Vacation Coverage	-	4,286	1,940	7,122	-	-	-	-	-	-	-	-	-	13,348	7,724	27,389
	Subtotal	-	5,189	5,093	10,667	-	-	-	-	-	-	-	-	-	20,949	73,613	71,376
70-401-105-0000	Extra Duty Coverage	-	2,389	1,891	2,558	-	-	-	-	-	-	-	-	-	6,838	20,115	71,788
70-401-107-0000	Holiday Pay	-	2,133	7,122	4,093	-	-	-	-	-	-	-	-	-	13,348	2,879	16,258
	SUBTOTAL	-	4,522	5,984	9,680	-	-	-	-	-	-	-	-	-	20,186	22,994	88,046
	TOTALS	-	9,711	11,077	20,347	-	-	-	-	-	-	-	-	-	41,135	96,607	159,422
01-404-105-0000	LICENSE	500	-	-	-	-	-	-	-	-	-	-	-	-	167	167	167
	TOTALS	33.4%	-	-	-	-	-	-	-	-	-	-	-	-	167	167	167
01-405-105-0000	PLANNING	2,000	238	131	328	-	-	-	-	-	-	-	-	-	697	453	3,214
	TOTALS	34.9%	238	131	328	-	-	-	-	-	-	-	-	-	697	453	3,214
01-437-101-0050	POLICE	120,000	11,616	25,789	28,298	-	-	-	-	-	-	-	-	-	65,703	52,348	147,925
	TOTALS	54.8%	11,616	25,789	28,298	-	-	-	-	-	-	-	-	-	65,703	52,348	147,925
01-479-105-0000	PARKS & RECREATION	6,000	902	343	428	-	-	-	-	-	-	-	-	-	1,673	3,158	12,135
	TOTALS	27.9%	902	343	428	-	-	-	-	-	-	-	-	-	1,673	3,158	12,135
01-500-105-0006	PUBLIC WORKS	80,000	363	729	605	-	-	-	-	-	-	-	-	-	1,697	991	9,729
01-500-105-0007	Office	-	546	1,128	818	-	-	-	-	-	-	-	-	-	2,492	2,346	17,354
01-500-105-0003	Road Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	84,420
01-502-105-0004	Plowing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,406
01-502-105-0005	Temp Plowing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	22,048
01-502-105-0005	Sanding/Salting	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,152
01-505-105-0000	City Engineering	-	-	-	117	-	-	-	-	-	-	-	-	-	117	476	1,152
01-507-105-0000	Drain Maintenance	-	-	14	29	-	-	-	-	-	-	-	-	-	43	264	264
01-510-105-0000	Parking/Traffic Control	-	90	-	15	-	-	-	-	-	-	-	-	-	105	107	1,387
01-513-105-0000	Signs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000	Parking Garage	-	-	-	17	-	-	-	-	-	-	-	-	-	17	-	-
	TOTALS	5.6%	999	1,871	1,601	-	-	-	-	-	-	-	-	-	4,471	3,920	139,260
01-493-105-0000	SOLID WASTE	10,000	1,053	267	942	-	-	-	-	-	-	-	-	-	2,262	4,051	12,360
	TOTALS	22.6%	1,053	267	942	-	-	-	-	-	-	-	-	-	2,262	4,051	12,360
90-409-105-0000	SANITARY SEWER	28,000	600	1,268	1,747	-	-	-	-	-	-	-	-	-	3,615	2,153	12,443
90-421-105-0000	WRBP	-	111	-	168	-	-	-	-	-	-	-	-	-	279	833	2,703
	Sewer Maintenance	-	711	1,268	1,915	-	-	-	-	-	-	-	-	-	3,894	2,986	15,146
	TOTALS	13.9%	711	1,268	1,915	-	-	-	-	-	-	-	-	-	3,894	2,986	15,146

**Parks & Recreation Facility Use Requests:**

	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10
July	18	4	3	15	2	2	13	2	5
August	15	11	18	4	4	3	0	3	2
September	3	5	4	5	3	1	3	5	6
October		7	5	2	4	2	3	1	3
November		2	6	6	5	4	1	4	1
December		0	4	7	4	12	1	10	5
January		5	9	10	0	3	7	2	3
February		8	13	6	10	12	22	16	16
March		12	9	12	19	10	5	10	8
April		13	8	16	12	11	10	6	11
May		2	8	10	9	7	13	6	4
June		6	11	10	18	14	23	10	5
<b>Total</b>	<b>36</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>	<b>75</b>	<b>69</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost through 09/30/17
6/15/15	FIRE	Should City pay \$20 health insurance co-pay for Dr. visit recommended by OHS following job related physical	<ul style="list-style-type: none"> <li>▪ Denied by City Manager on 7/24/15</li> <li>▪ Arbitration requested – Atty. Broth and Personnel Specialist will meet with union in an effort to resolve prior to arbitration</li> <li>▪ 11/17/15 Discussed with Atty. Mark Broth and Richard Molan (following Court Duty arbitration); Atty. Broth forwarded MOU to Atty. Molan</li> <li>▪ Still attempting to resolve</li> </ul>	\$1,937.50
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2017	Revenue Year-to-Date	Transfer Out FY18 Year-to-date	Total Revenue as of 09/30/17
School	\$50,527.94	\$9,608.98	-0-	\$60,136.92
Police	\$10,343.57	\$596.99	-0-	\$10,940.76
Fire	\$9,007.10	\$1,329.96	-0-	\$10,337.42
Parks	\$11,409.91	\$2,167.44	-0-	\$13,577.35
Roads	\$21,951.32	\$1,716.44	(\$16,000.00)	\$7,667.76
Library	\$6,180.96	\$1,155.61	(\$5,000.00)	\$2,336.57
<b>Total Impact Fees Collected</b>	<b>\$109,420.80</b>	<b>\$16,575.42</b>	<b>(\$21,000.00)</b>	<b>\$104,996.78</b>

**Expendable Trust Balances:**

	<b>Balance as of 09/30/17</b>
Non-Capital Reserve Account	\$154,517.23
Accrued Leave Reserve Account	\$251,228.11
Winter Maintenance Reserve Account	\$80,554.28
Health Insurance Stabilization Account	\$170,881.03
Motorcycle Week Account	\$65,214.81
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	<b>Balance as of 09/30/17</b>
Downtown	\$1,039,503.46
Lakeport	\$13,543.00
Weirs	<b>(\$35,557.47)</b>

**Boat Taxes:**

Report as of Date:	Through 09/30/17		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$13,785	16.22%
2015	\$90,000	\$12,846	14.27%
2016	\$90,000	\$13,175	14.64%
2017	\$85,000	\$10,793	12.70%
2018	\$85,000	\$16,398	19.29%