



Financial & Operational Trends – February, 2018

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - January 31	\$18.3 million	\$16.2 million	\$28.9 million

Fire & Rescue Call Data:

Month	January, 2018	2017	2016	2015
Total number of incidents	472	345	376	353
Percent fire calls	37%	27%	30%	30%
Percent calls downtown area*	67%	65%	62%	60%
Busiest time period by hour	10:00 AM	10AM & 5 PM	noon & 1 PM	4:00 PM
Percent of all calls 11pm to 7am	20%	18%	18%	25%
Number of critical care patients	30	70%	70%	72%
Number multiple/back-to-back	265	161	177	181
Percent of multiple calls EMS	56%	71%	67%	61%
% of emergency responses within 6 min. response time (year-to-date)	79%	82%	86%	81%
Dates w/more than 20 incidents	Jan. 5, 6, 12, 23, 26, 31-40 calls	Jan. 4 - 20 calls	Jan. 9 & 11 - 19 calls ea.	Jan. 24-22 calls
# of times working 3 or more calls	40	19	22	20
Total incidents year to date	472	345	376	353

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2018	2017	2016	2015
Jul	\$6,454	\$5,590	\$4,316	\$4,064
Aug	\$6,700	\$5,057	\$6,760	\$3,154
Sept	\$1,624	\$2,310	\$4,765	\$4,311
Oct	\$3,664	\$3,250	\$4,385	\$3,645
Nov	\$7,816	\$3,250	\$5,273	\$2,502
Dec	\$6,516	\$4,606	\$6,425	\$3,956
Jan	\$6,050	\$4,239	\$6,191	\$2,950
Feb		\$2,693	\$4,188	\$2,137
Mar		\$3,184	\$5,162	\$1,651
Apr		\$3,487	\$3,196	\$2,436
May		\$4,351	\$4,970	\$ 917
Jun		\$4,485	\$4,183	\$3,274
Gross Relief	\$38,884	\$46,502	\$59,814	\$34,997
Reimbursements/Liens/refunds	\$485	\$ 5,206	\$5,015	\$2,333
01-477-499-0000				
Net Cost of Welfare	\$38,399	\$41,296	\$54,799	\$32,664

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(January) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,912	1,936	1,912	1,936	-1.24
Criminal offenses investigated	271	302	271	302	-10.26
Criminal off. cleared by arrest	192	206	192	206	-6.80
Total # of physical arrests	115	126	115	126	-8.73
M/V – Stops	615	633	615	633	-2.84
M/V – Summonses	28	30	28	30	-6.67
M/V – Written warnings	475	510	475	510	-6.86
Accidents – Fatal	0	1	0	1	-100.00
Accidents – Total	57	45	57	45	26.67
Accidents w/injury	7	7	7	7	0.00
Parking tags issued	49	19	49	19	157.89
DWI	5	3	5	3	66.67
Intoxication	29	22	29	22	31.82

TYPE OF INCIDENT	# OF CALLS
January, 2018:	
Domestic disturbance	20
All other disturbances	78
Suicidal subjects	7
Attempted suicide	0
Suicide	0
Violation of restraining order	4
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	18.5
Victims Served	13

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2011	\$ 18,614,652	\$19,353,850	\$35,700,347	1/31/12	95.09%
2012	\$18,830,369	\$19,687,790	\$36,843,960	1/31/13	95.65%
2013	\$19,134,704	\$20,235,081	\$37,865,087	1/31/14	96.18%
2014	\$19,558,097	\$20,640,342	\$38,469,744	1/31/15	95.70%
2015	\$20,036,102	\$21,298,380	\$39,653,150	1/31/16	95.93%
2016	\$20,785,170	\$21,260,229	\$40,622,680	1/31/17	96.62%
2017	\$21,075,701	\$21,895,151	\$41,612,227	1/31/18	96.84%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 1/31/18 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$1,254,906			61.22%
2015	\$2,175,000	\$1,346,159			61.89%
2016	\$2,325,000	\$1,462,974			62.92%
2017	\$2,500,000	\$1,528,961			61.16%
2018	\$2,674,000	\$1,618,439	\$52,580	\$1,671,019	62.49%

OVERTIME BY DEPARTMENT

		FY18 Budget	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	2018 YTD TOTALS	2017 YTD TOTALS	TOTAL 2017 EXP
ASSESSING																	
01-411-105-0000	Overtime	-	-	-	-	-	18	-	-	-	-	-	-	-	18	-	29
TOTALS			-	-	-	-	18	-	-	-	-	-	-	-	18	-	29
CITY CLERK																	
01-415-105-0000	Overtime	200	21	66	369	120	171	77	80	-	-	-	-	-	904	1,531	1,912
TOTALS		452.0%	21	66	369	120	171	77	80	-	-	-	-	-	904	1,531	1,912
CODE																	
01-407-105-0000	Overtime	-	16	24	39	24	8	16	23	-	-	-	-	-	150	538	676
TOTALS			16	24	39	24	8	16	23	-	-	-	-	-	150	538	676
FINANCE																	
01-403-105-0000	Overtime	500	-	6	195	64	39	31	-	-	-	-	-	-	335	314	563
TOTALS		67.0%	-	6	195	64	39	31	-	-	-	-	-	-	335	314	563
WELFARE																	
01-477-105-0000	Overtime	-	-	93	8	-	80	-	-	-	-	-	-	-	181	92	129
TOTALS			-	93	8	-	80	-	-	-	-	-	-	-	181	92	129
FIRE																	
01-445-106-0000	Sick Hurt Coverage	38,000	166	2,974	5,614	3,390	4,911	7,384	4,021	-	-	-	-	-	28,460	28,149	49,952
01-445-106-0001	Personal Time Coverage	34,000	1,836	4,111	5,737	3,618	1,709	3,613	4,443	-	-	-	-	-	25,067	26,843	45,991
01-445-108-0000	Vacation Coverage	95,000	8,059	9,793	10,954	12,661	9,973	7,304	9,706	-	-	-	-	-	68,450	83,165	120,794
Subtotal			10,061	16,878	22,305	19,669	16,593	18,301	18,170	-	-	-	-	-	121,977	138,157	216,737
01-445-105-0000	Extra Duty Coverage	54,000	3,947	1,827	5,068	5,702	5,563	9,847	3,753	-	-	-	-	-	35,707	48,565	64,130
01-445-107-0000	Holiday Pay	110,000	12,139	(677)	10,527	10,634	10,381	21,930	32,788	-	-	-	-	-	97,722	96,066	116,578
SubTOTAL		331,000	16,086	1,150	15,595	16,336	15,944	31,777	36,541	-	-	-	-	-	133,429	144,631	180,708
TOTALS		77.2%	26,147	18,028	37,900	36,005	32,537	50,078	54,711	-	-	-	-	-	255,406	282,788	397,445
FIRE - AMBULANCE																	
70-401-106-0000	Sick Hurt Coverage	-	903	2,702	1,169	997	2,634	1,906	1,390	-	-	-	-	-	11,701	13,419	27,491
70-401-106-0001	Personal Time Coverage	-	-	451	2,217	1,707	2,277	1,841	-	-	-	-	-	-	8,493	11,511	16,496
70-401-108-0000	Vacation Coverage	-	4,286	1,940	7,574	4,549	2,023	2,267	848	-	-	-	-	-	23,487	14,681	27,389
Subtotal			5,189	5,093	10,960	7,253	6,934	6,014	2,238	-	-	-	-	-	43,681	39,611	71,376
70-401-105-0000	Extra Duty Coverage	-	2,389	1,891	2,597	8,629	8,649	10,248	15,114	-	-	-	-	-	49,517	44,311	71,788
70-401-107-0000	Holiday Pay	-	2,133	442	1,383	1,244	1,244	2,903	4,737	-	-	-	-	-	14,086	13,577	16,258
SubTOTAL			4,522	2,333	3,980	9,873	9,893	13,151	19,851	-	-	-	-	-	63,603	57,888	88,046
TOTALS			9,711	7,426	14,940	17,126	16,827	19,165	22,089	-	-	-	-	-	107,284	97,499	159,422
LICENSE																	
01-404-105-0000	Overtime	500	-	-	-	-	-	-	-	-	-	-	-	167	167	-	167
TOTALS		33.4%	-	-	-	-	-	-	-	-	-	-	-	167	167	-	167
PLANNING																	
01-405-105-0000	Overtime	2,000	238	131	328	202	171	238	212	-	-	-	-	-	1,520	1,537	3,244
TOTALS		76.0%	238	131	328	202	171	238	212	-	-	-	-	-	1,520	1,537	3,244
POLICE																	
01-437-101-0050	Overtime	120,000	11,616	25,789	28,298	9,071	(20,882)	23,186	24,190	-	-	-	-	-	101,268	100,880	147,925
TOTALS		84.4%	11,616	25,789	28,298	9,071	(20,882)	23,186	24,190	-	-	-	-	-	101,268	100,880	147,925
PARKS & RECREATION																	
01-479-105-0000	Overtime	6,000	902	343	428	368	150	749	578	-	-	-	-	-	3,518	4,345	12,135
TOTALS		58.6%	902	343	428	368	150	749	578	-	-	-	-	-	3,518	4,345	12,135
PUBLIC WORKS		80,000															
01-500-105-0006	Office	-	363	729	605	484	698	605	380	-	-	-	-	-	3,864	4,057	9,729
01-500-105-0007	Road Maintenance	-	546	1,128	818	3,765	2,400	1,135	1,585	-	-	-	-	-	11,377	14,329	17,854
01-502-105-0003	Plowing	-	-	-	-	-	633	25,547	19,849	-	-	-	-	-	46,029	29,523	84,420
01-502-105-0004	Temp Plowing	-	-	-	-	-	-	453	545	-	-	-	-	-	998	520	1,406
01-502-105-0005	Sanding/Salting	-	-	-	-	-	-	21	21	-	-	-	-	-	42	12,355	23,048
01-505-105-0000	City Engineering	-	-	-	117	572	-	19	43	-	-	-	-	-	751	1,126	1,152
01-507-105-0000	Drain Maintenance	-	-	14	29	-	-	239	10	-	-	-	-	-	292	83	264
01-510-105-0000	Parking/Traffic Control	-	90	-	15	-	-	-	-	-	-	-	-	-	105	107	1,387
01-513-105-0000	Signs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000	Parking Garage	-	-	-	17	-	-	-	-	-	-	-	-	-	17	-	-
TOTALS		79.3%	999	1,871	1,601	4,821	3,731	28,019	22,433	-	-	-	-	-	63,475	62,100	139,260
SOLID WASTE																	
01-493-105-0000	Overtime	10,000	1,053	267	942	756	622	1,161	669	-	-	-	-	-	5,470	6,988	12,360
TOTALS		54.7%	1,053	267	942	756	622	1,161	669	-	-	-	-	-	5,470	6,988	12,360
SANITARY SEWER																	
90-409-105-0000	WRBP	28,000	600	1,268	1,747	809	2,214	421	226	-	-	-	-	-	7,285	7,260	12,443
90-421-105-0000	Sewer Maintenance	-	111	-	168	135	14	-	420	-	-	-	-	-	848	1,406	2,703
TOTALS		29.0%	711	1,268	1,915	944	2,228	421	646	-	-	-	-	-	8,133	8,666	15,146

Parks & Recreation Facility Use Requests:

	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10
July	18	4	3	15	2	2	13	2	5
August	15	11	18	4	4	3	0	3	2
September	3	5	4	5	3	1	3	5	6
October	4	7	5	2	4	2	3	1	3
November	4	2	6	6	5	4	1	4	1
December	0	0	4	7	4	12	1	10	5
January	6	5	9	10	0	3	7	2	3
February		8	13	6	10	12	22	16	16
March		12	9	12	19	10	5	10	8
April		13	8	16	12	11	10	6	11
May		2	8	10	9	7	13	6	4
June		6	11	10	18	14	23	10	5
Total	50	75	98	103	90	81	101	75	69

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 1/31/18
6/15/15	FIRE	Should City pay \$20 health insurance co-pay for Dr. visit recommended by OHS following job related physical	<ul style="list-style-type: none"> ▪ Denied by City Manager on 7/24/15 ▪ Arbitration requested – Atty. Broth and Personnel Specialist will meet with union in an effort to resolve prior to arbitration ▪ 11/17/15 Discussed with Atty. Mark Broth and Richard Molan (following Court Duty arbitration); Atty. Broth forwarded MOU to Atty. Molan ▪ Still attempting to resolve 	\$1,937.50
3/27/17	FIRE	Union claims that City has accrued their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
12/29/17	FIRE	Union is requesting reimbursement of a FF overdraft fee due to City Payroll Error	<ul style="list-style-type: none"> ▪ 1/25/18 Hearing held with the City Manager ▪ 2/5/18 Grievance denied by the City Manager 	\$0.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2017	Revenue Year-to-Date	Transfer Out FY18 Year-to-date	Total Revenue as of 1/31/18
School	\$50,527.94	\$11,519.69	\$ -0-	\$62,047.63
Police	\$10,343.57	\$ 750.68	\$ -0-	\$11,094.25
Fire	\$ 9,007.10	\$1,677.67	\$ -0-	\$10,684.77
Parks	\$11,409.91	\$2,687.19	\$ -0-	\$14,097.10
Roads	\$21,951.32	\$2,245.04	(\$16,000.00)	\$ 8,196.36
Library	\$ 6,180.96	\$1,430.84	(\$ 5,000.00)	\$ 2,611.80
Total Impact Fees Collected	\$109,420.80	\$20,311.11	(\$21,000.00)	\$108,731.91

Expendable Trust Balances:

	Balance as of 1/31/18
Non-Capital Reserve Account	\$155,585.00
Accrued Leave Reserve Account	\$251,310.72
Winter Maintenance Reserve Account	\$ 80,580.76
Health Insurance Stabilization Account	\$170,937.22
Motorcycle Week Account	\$ 65,214.8
Fire Stabilization Account	\$ -0-

Tax Increment Financing Balances:

	Balance as of 1/31/18
Downtown	\$1,039,503.46
Lakeport	\$8,894.00
Weirs	(\$62,766.96)

Boat Taxes:

Report as of Date:	Through 1/31/18		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$18,353	21.59%
2015	\$90,000	\$15,394	17.10%
2016	\$90,000	\$14,432	16.04%
2017	\$85,000	\$11,737	13.81%
2018	\$85,000	\$17,410	20.48%

Department of Public Works - Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
1-4-18	Snow	171.00	\$6,920.00	\$3,646.00	166.0	\$9,686.10	90.0	\$669.50	\$20,921.70
1-4-18 dbl	Snow	62.00	\$4,960.00	0	0	0	0	0	\$ 4,960.00
1-16-18	Snow	151.25	\$6,050.00	\$1,823.00	152.0	\$8,869.20	21.0	\$156.24	\$16,898.44
Total		386.25	\$17,930.00	\$5,469.00	318.0	\$18,555.30	111.0	\$825.84	\$42,780.14

Allocations	Budget	Expended This Month	Expended To Date	Remaining Balance Thru January 2018
Winter Maintenance	\$355,000.00	\$161,806	\$234,459	\$120,541
Winter Maintenance Outside Contractors	\$32,000.00	\$5,469	\$10,064	\$21,936
Winter Maintenance Overtime	\$50,000.00	\$17,930	\$45,307	\$4,693