



Financial & Operational Trends – September, 2018

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - August 31	\$7.2 million	\$12.3 million	\$10 million

Fire & Rescue Call Data:

Month	August, 2018	2017	2016	2015
Total number of emergencies	483	446	436	379
Percent fire calls	32%	27%	30%	28%
Percent calls downtown area*	63%	68%	59%	54%
Busiest time period by hour	12 noon	5:00 PM	7:00 PM	noon & 5PM
Percent of all calls 11pm to 7am	20%	22%	20%	19%
Number of critical care patients	31	45	14	9
Number multiple/back-to-back	265	207	212	182
Percent of multiple calls EMS	64%	67%	66%	67%
% of emergency responses within 6 min. response time (year-to-date)	81%	83%	82%	84%
Dates w/more than 20 incidents	Aug. 3, 8, 9, 15, 20	8/1,4,23,24-20 calls	8/1 & 24 - 19 calls	8/11 - 21 calls
# of times working 3 or more calls	36	32	36	25
Total calls year to date	3,427	3,256	3,105	2,856

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2019	2018	2017	2016
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$6,603	\$6,700	\$5,057	\$6,760
Sept		\$1,624	\$2,310	\$4,765
Oct		\$3,664	\$3,250	\$4,385
Nov		\$7,816	\$3,250	\$5,273
Dec		\$6,516	\$4,606	\$6,425
Jan		\$6,050	\$4,239	\$6,191
Feb		\$5,063	\$2,693	\$4,188
Mar		\$5,232	\$3,184	\$5,162
Apr		\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$11,671	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$ 113	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$11,558	\$65,878	\$41,296	\$54,799

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(August) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,906	2,142	14,854	15,712	-5.46
Criminal offenses investigated	373	315	2,652	2,433	9.00
Criminal off. cleared by arrest	260	198	1,703	1,536	10.87
Total # of physical arrests	151	136	1,029	962	6.96
M/V – Stops	185	469	3,277	3,844	-14.75
M/V – Summonses	16	51	288	268	7.46
M/V – Written warnings	128	435	3,000	3,432	-12.59
Accidents – Fatal	0	0	2	2	0.00
Accidents – Total	51	66	420	442	-4.98
Accidents w/injury	2	14	116	97	19.59
Parking tags issued	336	234	1,934	971	99.18
DWI	4	6	48	48	0.00
Intoxication	50	26	275	250	10.00

TYPE OF INCIDENT	# OF CALLS
August, 2018:	
Domestic disturbance	33
All other disturbances	132
Suicidal subjects	17
Attempted suicide	0
Suicide	0
Violation of restraining order	15
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	14
Volunteer Hours (VSU)	13.5
Victims Served	9

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2012	\$18,830,369	\$19,687,790	\$17,908,365	8/31/12	95.10%
2013	\$19,134,704	\$20,235,081	\$18,250,481	8/31/13	95.38%
2014	\$19,558,097	\$20,640,342	\$18,607,462	8/31/14	95.14%
2015	\$20,036,102	\$21,298,380	\$19,133,824	8/31/15	95.50%
2016	\$20,785,170	\$21,260,229	\$19,924,154	8/31/16	95.86%
2017	\$21,075,701	\$21,895,151	\$20,348,628	8/31/17	96.55%
2018	\$21,442,154		\$21,146,146	8/31/18	98.62%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 8/31/18 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$374,678	-0-	\$374,678	18.3%
2015	\$2,175,000	\$386,775	-0-	\$386,775	17.8%
2016	\$2,325,000	\$393,304	-0-	\$393,304	16.9%
2017	\$2,500,000	\$398,334	-0-	\$398,334	15.9%
2018	\$2,674,000	\$446,411	\$16,175	\$462,586	17.3%
2019	\$2,875,000	\$439,915	\$16,445	\$456,360	15.9%

OVERTIME BY DEPARTMENT

	FY19 Budget	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	2019 YTD TOTALS	2018 YTD TOTALS	TOTAL 2018 EXP
ASSESSING																
01-411-105-0000	Overtime	-	-	-	-	-	-	-	-	-	-	-	-	-	-	30
	TOTALS															30
CITY CLERK																
01-415-105-0000	Overtime	250	56	107	-	-	-	-	-	-	-	-	-	163	87	1,307
	TOTALS	65.2%	56	107	-	-	-	-	-	-	-	-	-	163	87	1,307
CODE																
01-407-105-0000	Overtime	-	-	8	-	-	-	-	-	-	-	-	-	8	40	278
	TOTALS			8	-	-	-	-	-	-	-	-	-	8	40	278
FINANCE																
01-403-105-0000	Overtime	500	25	8	-	-	-	-	-	-	-	-	-	33	6	461
	TOTALS	6.6%	25	8	-	-	-	-	-	-	-	-	-	33	6	461
WELFARE																
01-477-105-0000	Overtime	-	-	17	-	-	-	-	-	-	-	-	-	17	93	256
	TOTALS			17	-	-	-	-	-	-	-	-	-	17	93	256
FIRE																
01-445-106-0000	Sick Hurt Coverage	45,000	1,635	3,278	-	-	-	-	-	-	-	-	-	4,913	3,140	55,324
01-445-106-0001	Personal Time Coverage	45,000	1,655	7,833	-	-	-	-	-	-	-	-	-	9,488	5,947	46,027
01-445-108-0000	Vacation Coverage	105,000	6,189	14,291	-	-	-	-	-	-	-	-	-	20,480	17,852	118,540
	Subtotal		9,479	25,402	-	-	-	-	-	-	-	-	-	34,881	26,939	219,891
01-445-105-0000	Extra Duty Coverage	60,000	2,391	12,977	-	-	-	-	-	-	-	-	-	15,368	5,774	62,821
01-445-107-0000	Holiday Pay	120,000	10,623	-	-	-	-	-	-	-	-	-	-	10,623	11,462	118,541
	SUBTOTAL	375,000	13,014	12,977	-	-	-	-	-	-	-	-	-	25,991	17,236	181,362
	TOTALS	16.2%	22,493	38,379	-	-	-	-	-	-	-	-	-	60,872	44,175	401,253
EMS - AMBULANCE																
91-445-106-0000	Sick Hurt Coverage	10,000	(546)	1,303	-	-	-	-	-	-	-	-	-	757	3,605	18,278
91-445-106-0001	Personal Time Coverage	10,000	426	843	-	-	-	-	-	-	-	-	-	1,269	451	16,874
91-445-108-0000	Vacation Coverage	26,000	1,093	1,165	-	-	-	-	-	-	-	-	-	2,258	6,226	30,549
	Subtotal		973	3,311	-	-	-	-	-	-	-	-	-	4,284	10,282	65,701
91-445-105-0000	Extra Duty Coverage	35,000	706	3,028	-	-	-	-	-	-	-	-	-	3,734	4,280	102,552
91-445-107-0000	Holiday Pay	17,000	1,746	(532)	-	-	-	-	-	-	-	-	-	1,214	2,575	17,044
	SUBTOTAL		-	-	-	-	-	-	-	-	-	-	-	4,948	6,855	119,596
	TOTALS		973	3,311	-	-	-	-	-	-	-	-	-	9,232	17,137	185,297
LICENSE																
01-404-105-0000	Overtime	500	-	-	-	-	-	-	-	-	-	-	-	-	-	73
	TOTALS	0.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	73
PLANNING																
01-405-105-0000	Overtime	2,000	240	281	-	-	-	-	-	-	-	-	-	521	369	3,061
	TOTALS	26.1%	240	281	-	-	-	-	-	-	-	-	-	521	369	3,061
POLICE																
01-437-101-0050	Overtime	125,000	15,595	18,952	-	-	-	-	-	-	-	-	-	34,547	37,405	136,780
	TOTALS	27.6%	15,595	18,952	-	-	-	-	-	-	-	-	-	34,547	37,405	136,780
PARKS & RECREATION																
01-479-105-0000	Overtime	7,000	1,380	1,007	-	-	-	-	-	-	-	-	-	2,387	1,245	8,430
	TOTALS	34.1%	1,380	1,007	-	-	-	-	-	-	-	-	-	2,387	1,245	8,430
PUBLIC WORKS																
01-500-105-0006	Office	83,000	380	798	-	-	-	-	-	-	-	-	-	1,178	1,093	9,391
01-500-105-0007	Road Maintenance		727	1,384	-	-	-	-	-	-	-	-	-	2,111	1,674	16,266
01-502-105-0001	Winter Maintenance		-	-	-	-	-	-	-	-	-	-	-	-	-	22,146
01-502-105-0003	Plowing		-	-	-	-	-	-	-	-	-	-	-	-	-	74,604
01-502-105-0005	Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-	21
01-505-105-0000	City Engineering		-	37	-	-	-	-	-	-	-	-	-	37	-	853
01-507-105-0000	Drain Maintenance		-	-	-	-	-	-	-	-	-	-	-	-	14	311
01-510-105-0000	Parking/Traffic Control		745	752	-	-	-	-	-	-	-	-	-	1,497	180	197
01-513-105-0000	Signs		-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000	Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-	17
	TOTALS	5.8%	1,852	2,971	-	-	-	-	-	-	-	-	-	4,823	999	123,806
SOLID WASTE																
01-493-105-0000	Overtime	10,000	846	3,060	-	-	-	-	-	-	-	-	-	3,906	1,320	11,037
	TOTALS	39.1%	846	3,060	-	-	-	-	-	-	-	-	-	3,906	1,320	11,037
SANITARY SEWER																
90-409-105-0000	WRBP	28,000	1,632	652	-	-	-	-	-	-	-	-	-	2,284	1,868	10,321
90-421-105-0000	Sewer Maintenance		-	9	-	-	-	-	-	-	-	-	-	9	111	1,735
	TOTALS	8.2%	1,632	661	-	-	-	-	-	-	-	-	-	2,293	1,979	12,056

Parks & Recreation Facility Use Requests:

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September		3	5	4	5	3	1	3	5
October		4	7	5	2	4	2	3	1
November		4	2	6	6	5	4	1	4
December		0	0	4	7	4	12	1	10
January		6	5	9	10	0	3	7	2
February		6	8	13	6	10	12	22	16
March		11	12	9	12	19	10	5	10
April		8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
Total	34	90	75	98	103	90	81	101	75

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 8/31/18
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
12/29/17	FIRE	Union is requesting reimbursement of a FF overdraft fee due to City Payroll Error	<ul style="list-style-type: none"> ▪ 1/25/18 Hearing held with the City Manager ▪ 2/5/18 Grievance denied by the City Manager 	\$0.00
3/28/18	AFSCME	Union has filed a grievance that Employee termination was without just cause	<ul style="list-style-type: none"> ▪ 3/26/18 Employee's employment terminated for just cause ▪ 4/6/18 - Grievance denied by City Manager ▪ 4/18/18 - Arbitration filed by Union ▪ 12/17/18 - Arbitration hearing scheduled 	\$300.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 8/31/18
School	\$63,004.19	\$382.68	-0-	\$63,386.87
Police	\$11,848.94	\$26.68	(\$11,875..62)	-0-
Fire	\$ 11,968.20	\$58.41	-0-	\$12,026.61
Parks	\$7,881.46	\$98.41	(\$7,000.00)	\$979.87
Roads	\$11,513.67	\$77.11	-0-	\$11,590.78
Library	\$ 2,744.50	\$53.09	-0-	\$2,797.59
Total Impact Fees Collected	\$108,960.96	\$696.38	(\$18,875.62)	\$90,781.52

Expendable Trust Balances:

	Balance as of 8/31/18
Non-Capital Reserve Account	\$151,302.62
Accrued Leave Reserve Account	\$251,451.10
Winter Maintenance Reserve Account	\$80,628.02
Health Insurance Stabilization Account	\$171,037.45
Motorcycle Week Account	\$54,582.98
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 8/31/18
Downtown	\$1,232,104.30
Lakeport	\$13,845.00
Weirs	(\$45,233.94)

Boat Taxes:

Report as of Date:	Through 8/31/18		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$11,710.86	13.77%
2015	\$90,000	\$10,538.56	11.71%
2016	\$90,000	\$11,234.03	12.48%
2017	\$85,000	\$8,297.88	9.76%
2018	\$85,000	\$12,907.38	15.19%
2019	\$85,000	\$12,436.68	14.63%

EMS BILLING HISTORY

	<u>Gross Charges</u>	<u>Net Charges</u>	<u>Write Offs</u>	<u>Rev</u> <u>Adjustments</u>	<u>Refunds</u>	<u>Payments</u>	<u>Balance</u>	<u># of Trips</u>	<u>A/R Balance</u>
July-18	\$193,396.20	\$101,788.18	\$0.00	\$0.00	\$0.00	\$100.00	\$101,688.18	233	\$101,688.18
Aug-18	\$244,263.20	\$133,256.53	\$4,994.00	\$0.00	\$0.00	\$47,433.60	\$80,828.93	319	\$182,517.11
Sep-18									
Nov-18									
Dec-18									
Jan-19									
Feb-19									
Mar-19									
Apr-19									
May-19									
Jun-19									
YTD Totals	\$437,659.40	\$235,044.71	\$4,994.00	\$0.00	\$0.00	\$47,533.60	\$182,517.11	552	

	<u>Monthly Need</u>	<u>YTD %</u>
Estimated Annual Revenue FY19	\$1,025,000.00	\$85,416.67
Average Monthly YTD		22.9%
	\$117,522.36	