



## Financial & Operational Trends – October, 2018

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - September 30	\$8.9 million	\$15 million	\$12.3 million

### Fire & Rescue Call Data:

Month	September, 2018	2017	2016	2015
Total number of emergencies	404	387	403	387
Percent fire calls	29%	30%	29%	29%
Percent calls downtown area*	55%	69%	68%	57%
Busiest time period by hour	8A,9A,10A,11A,5P,6P,8P	10AM,11AM,5PM,6PM,7PM,9PM	7PM	10AM
Percent of all calls 11pm to 7am	20%	21%	24%	18%
Number of critical care patients	28	33	15	11
Number multiple/back-to-back	187	197	203	150
Percent of multiple calls EMS	73%	65%	66%	71%
% of emergency responses within 6 min. response time (year-to-date)	81%	83%	85%	84%
Dates w/more than 20 incidents	9/7, 9/14, 9/28	Sep. 2 - 19 calls	Sep. 15 - 21 calls	Sep. 4 22 calls
# of times working 3 or more calls	20	27	29	24
Total calls year to date	3,831	3,643	3,497	3,231

*\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass*

### Public Assistance Data:

City Relief				
Fiscal Year	2019	2018	2017	2016
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct		\$3,664	\$3,250	\$4,385
Nov		\$7,816	\$3,250	\$5,273
Dec		\$6,516	\$4,606	\$6,425
Jan		\$6,050	\$4,239	\$6,191
Feb		\$5,063	\$2,693	\$4,188
Mar		\$5,232	\$3,184	\$5,162
Apr		\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$16,679	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$ 113	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$16,566	\$65,878	\$41,296	\$54,799

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(September) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,767	2,067	16,621	17,779	-6.51
Criminal offenses investigated	384	318	3,042	2,751	10.58
Criminal off. cleared by arrest	198	161	1,905	1,697	12.26
Total # of physical arrests	125	99	1,155	1,061	8.86
M/V – Stops	250	544	3,527	4,388	-19.62
M/V – Summonses	21	49	312	318	-1.89
M/V – Written warnings	112	436	2,624	3,449	-23.92
Accidents – Fatal	0	1	2	3	-33.33
Accidents – Total	49	54	469	496	-5.44
Accidents w/injury	14	10	130	107	21.50
Parking tags issued	22	19	1,956	990	97.58
DWI	1	3	42	45	-6.67
Intoxication	39	27	315	277	13.72

TYPE OF INCIDENT	# OF CALLS
<b>September, 2018:</b>	
Domestic disturbance	41
All other disturbances	126
Suicidal subjects	7
Attempted suicide	0
Suicide	0
Violation of restraining order	13
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	12
<b>Volunteer Hours (VSU)</b>	20.75
<b>Victims Served</b>	24

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2012	\$18,830,369	\$19,687,790	\$18,104,038.65	9/30/2012	96.14%
2013	\$19,134,704	\$20,235,081	\$18,447,194.59	9/30/2013	96.41%
2014	\$19,558,097	\$20,640,342	\$18,833,409.81	9/30/2014	96.29%
2015	\$20,036,102	\$21,298,380	\$19,255,308.63	9/30/2015	96.10%
2016	\$20,785,170	\$21,260,229	\$20,140,585.51	9/30/2016	96.90%
2017	\$21,075,701	\$21,895,151	\$20,507,093.98	9/30/2017	97.30%
2018	\$21,442,154		\$21,358,843.33	9/30/2018	99.61%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 9/30/18 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$528,004	-0-	\$528,004	25.8%
2015	\$2,175,000	\$580,575	-0-	\$580,575	26.7%
2016	\$2,325,000	\$582,898	-0-	\$582,898	25.1%
2017	\$2,500,000	\$587,044	-0-	\$587,044	23.5%
2018	\$2,674,000	\$638,543	\$23,235	\$661,778	24.7%
2019	\$2,875,000	\$693,746	\$23,390	\$717,136	24.9%

OVERTIME BY DEPARTMENT																
	FY19 Budget	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	2019 YTD TOTALS	2018 YTD TOTALS	TOTAL 2018 EXP
<b>ASSESSING</b>																
01-411-105-0000	Overtime	-	-	-	-	-	-	-	-	-	-	-	-	-	-	30
	<b>TOTALS</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	30
<b>CITY CLERK</b>																
01-415-105-0000	Overtime	250	56	107	247	-	-	-	-	-	-	-	-	410	87	1,307
	<b>TOTALS</b>	164.0%	56	107	247	-	-	-	-	-	-	-	-	410	87	1,307
<b>CODE</b>																
01-407-105-0000	Overtime	-	-	8	32	-	-	-	-	-	-	-	-	40	40	278
	<b>TOTALS</b>	-	-	8	32	-	-	-	-	-	-	-	-	40	40	278
<b>FINANCE</b>																
01-403-105-0000	Overtime	500	25	8	8	-	-	-	-	-	-	-	-	41	6	461
	<b>TOTALS</b>	8.2%	25	8	8	-	-	-	-	-	-	-	-	41	6	461
<b>WELFARE</b>																
01-477-105-0000	Overtime	-	-	17	9	-	-	-	-	-	-	-	-	26	93	256
	<b>TOTALS</b>	-	-	17	9	-	-	-	-	-	-	-	-	26	93	256
<b>FIRE</b>																
01-445-106-0000	Sick Hurt Coverage	45,000	1,635	3,278	1,682	-	-	-	-	-	-	-	-	6,595	3,140	55,324
01-445-106-0001	Personal Time Coverage	45,000	1,655	7,833	3,392	-	-	-	-	-	-	-	-	12,880	5,947	46,027
01-445-108-0000	Vacation Coverage	105,000	6,189	14,291	11,908	-	-	-	-	-	-	-	-	32,388	17,852	118,540
	<b>Subtotal</b>		9,479	25,402	16,982	-	-	-	-	-	-	-	-	51,863	26,939	219,891
01-445-105-0000	Extra Duty Coverage	60,000	2,391	12,977	10,668	-	-	-	-	-	-	-	-	26,036	5,774	62,821
01-445-107-0000	Holiday Pay	120,000	10,623	-	-	-	-	-	-	-	-	-	-	10,623	11,462	118,541
	<b>SUBTOTAL</b>	375,000	13,014	12,977	10,668	-	-	-	-	-	-	-	-	36,659	17,236	181,362
	<b>TOTALS</b>	23.6%	22,493	38,379	27,651	-	-	-	-	-	-	-	-	88,523	44,175	401,253
<b>EMS - AMBULANCE</b>																
91-445-106-0000	Sick Hurt Coverage	10,000	(546)	1,303	-	-	-	-	-	-	-	-	-	757	3,605	18,278
91-445-106-0001	Personal Time Coverage	10,000	426	843	-	-	-	-	-	-	-	-	-	1,269	451	16,874
91-445-108-0000	Vacation Coverage	26,000	1,093	1,165	410	-	-	-	-	-	-	-	-	2,668	6,226	30,549
	<b>Subtotal</b>		973	3,311	410	-	-	-	-	-	-	-	-	4,694	10,282	65,701
91-445-105-0000	Extra Duty Coverage	35,000	706	3,028	3,512	-	-	-	-	-	-	-	-	7,246	4,280	102,552
91-445-107-0000	Holiday Pay	17,000	1,746	(532)	1,664	-	-	-	-	-	-	-	-	2,878	2,575	17,044
	<b>SUBTOTAL</b>		-	-	-	-	-	-	-	-	-	-	-	10,124	6,855	119,596
	<b>TOTALS</b>		973	3,311	410	-	-	-	-	-	-	-	-	14,818	17,137	185,297
<b>LICENSE</b>																
01-404-105-0000	Overtime	500	-	-	-	-	-	-	-	-	-	-	-	-	-	73
	<b>TOTALS</b>	0.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	73
<b>PLANNING</b>																
01-405-105-0000	Overtime	2,000	240	281	144	-	-	-	-	-	-	-	-	665	369	3,061
	<b>TOTALS</b>	33.2%	240	281	144	-	-	-	-	-	-	-	-	665	369	3,061
<b>POLICE</b>																
01-437-101-0050	Overtime	125,000	15,595	18,952	21,710	-	-	-	-	-	-	-	-	56,257	37,405	136,780
	<b>TOTALS</b>	45.0%	15,595	18,952	21,710	-	-	-	-	-	-	-	-	56,257	37,405	136,780
<b>PARKS &amp; RECREATION</b>																
01-479-105-0000	Overtime	7,000	1,380	1,007	925	-	-	-	-	-	-	-	-	3,312	1,245	8,430
	<b>TOTALS</b>	47.3%	1,380	1,007	925	-	-	-	-	-	-	-	-	3,312	1,245	8,430
<b>PUBLIC WORKS</b>																
01-500-105-0006	Office	83,000	380	798	798	-	-	-	-	-	-	-	-	1,976	1,093	9,391
01-500-105-0007	Road Maintenance		727	1,384	452	-	-	-	-	-	-	-	-	2,563	1,674	16,266
01-502-105-0001	Winter Maintenance		-	-	-	-	-	-	-	-	-	-	-	-	-	22,146
01-502-105-0003	Plowing		-	-	-	-	-	-	-	-	-	-	-	-	-	74,604
01-502-105-0005	Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-	21
01-505-105-0000	City Engineering		-	37	18	-	-	-	-	-	-	-	-	55	-	853
01-507-105-0000	Drain Maintenance		-	-	14	-	-	-	-	-	-	-	-	14	14	311
01-510-105-0000	Parking/Traffic Control		745	752	-	-	-	-	-	-	-	-	-	1,497	180	197
01-513-105-0000	Signs		-	-	-	-	-	-	-	-	-	-	-	-	-	-
01-514-105-0000	Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-	17
	<b>TOTALS</b>	7.4%	1,852	2,971	1,283	-	-	-	-	-	-	-	-	6,106	999	123,806
<b>SOLID WASTE</b>																
01-493-105-0000	Overtime	10,000	846	3,060	231	-	-	-	-	-	-	-	-	4,137	1,320	11,037
	<b>TOTALS</b>	41.4%	846	3,060	231	-	-	-	-	-	-	-	-	4,137	1,320	11,037
<b>SANITARY SEWER</b>																
90-409-105-0000	WRBP	28,000	1,632	652	265	-	-	-	-	-	-	-	-	2,549	1,868	10,321
90-421-105-0000	Sewer Maintenance		-	9	18	-	-	-	-	-	-	-	-	27	111	1,735
	<b>TOTALS</b>	9.2%	1,632	661	282	-	-	-	-	-	-	-	-	2,575	1,979	12,056

**Parks & Recreation Facility Use Requests:**

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October		4	7	5	2	4	2	3	1
November		4	2	6	6	5	4	1	4
December		0	0	4	7	4	12	1	10
January		6	5	9	10	0	3	7	2
February		6	8	13	6	10	12	22	16
March		11	12	9	12	19	10	5	10
April		8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
<b>Total</b>	<b>38</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>	<b>75</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost through 9/30/18
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50
12/29/17	FIRE	Union is requesting reimbursement of a FF overdraft fee due to City Payroll Error	<ul style="list-style-type: none"> <li>▪ 1/25/18 Hearing held with the City Manager</li> <li>▪ 2/5/18 Grievance denied by the City Manager</li> </ul>	\$0.00
3/28/18	AFSCME	Union has filed a grievance that Employee termination was without just cause	<ul style="list-style-type: none"> <li>▪ 3/26/18 Employee's employment terminated for just cause</li> <li>▪ 4/6/18 - Grievance denied by City Manager</li> <li>▪ 4/18/18 - Arbitration filed by Union</li> <li>▪ 12/17/18 - Arbitration hearing scheduled</li> </ul>	\$300.00

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 9/30/18
School	\$63,004.19	\$362.68	-0-	\$63,366.87
Police	\$11,848.94	\$26.68	(\$11,875.62)	-0-
Fire	\$ 11,968.20	\$58.41	-0-	\$12,026.61
Parks	\$7,881.46	\$98.41	(\$7,000.00)	\$979.87
Roads	\$11,513.67	\$77.11	-0-	\$11,590.78
Library	\$ 2,744.50	\$53.09	-0-	\$2,797.59
<b>Total Impact Fees Collected</b>	<b>\$108,960.96</b>	<b>\$676.38</b>	<b>(\$18,875.62)</b>	<b>\$90,761.72</b>

**Expendable Trust Balances:**

	Balance as of 9/30/18
Non-Capital Reserve Account	\$188,241.18
Accrued Leave Reserve Account	\$251,451.10
Winter Maintenance Reserve Account	\$80,628.02
Health Insurance Stabilization Account	\$171,037.45
Motorcycle Week Account	\$54,256.72
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 9/30/18
Downtown	\$1,204,480.62
Lakeport	\$13,845.00
Weirs	(\$72,443.43)

**Boat Taxes:**

Report as of Date:	Through 9/30/18		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$13,784.78	16.2%
2015	\$90,000	\$12,845.92	14.3%
2016	\$90,000	\$13,175.27	14.6%
2017	\$85,000	\$10,793.04	12.7%
2018	\$85,000	\$16,398.26	19.3%
2019	\$85,000	\$15,527.36	18.3%

**EMS Billing History:**

Laconia Fire Deptment EMS Billing Report								
Month	# of Trips	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	300	\$245,838.00	\$127,041.00	52%	\$1,894.00	\$57,134.00	45%	\$68,013.00
Aug	310	\$235,435.00	\$127,391.00	54%	\$3,200.00	\$39,570.00	31%	\$84,624.00
Sep								
Oct								
Nov								
Dec								
Jan								
Feb								
Mar								
Apr								
May								
June								
Totals	610	\$481,273.00	\$254,432.00	53%	\$5,094.00	\$96,704.00	38%	\$152,637.00