



Financial & Operational Trends – June, 2019

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - May 31	\$2.9 million	\$2.5 million	\$6.4 million

Fire & Rescue Call Data:

Month	May, 2019	2018	2017	2016
Total number of emergencies	384	424	339	382
Percent fire calls	34%	34%	28%	28%
Percent calls downtown area*	69%	66%	67%	70%
Busiest time period by hour	6pm, 11pm	11AM, 1PM, 4PM	10AM & 4PM	2PM, 4PM, 9PM
Percent of all calls 11pm to 7am	15%	16%	25%	17%
Number of critical care patients	31	21	22	16
Number multiple/back-to-back	131	234	143	189
Percent of multiple calls EMS	66%	57%	68%	71%
% of emergency responses within 6 min. response time (year-to-date)	81%	83%	85%	86%
Dates w/more than 20 incidents	5/22 (22)	May 11 - 27 calls	May 8 - 19 calls	May 6 -18 calls
# of times working 3 or more calls	10	34	20	23
Total calls year to date	2,008	2,057	1,874	1,771

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2019	2018	2017	2016
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec	\$7,436	\$6,516	\$4,606	\$6,425
Jan	\$5,138	\$6,050	\$4,239	\$6,191
Feb	\$8,738	\$5,063	\$2,693	\$4,188
Mar	\$5,671	\$5,232	\$3,184	\$5,162
Apr	\$6,898	\$8,395	\$3,487	\$3,196
May	\$4,319	\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$4,319	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$1,176	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$71,834	\$65,878	\$41,296	\$54,799

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(May) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,884	2,005	7,928	8,787	-9.78
Criminal offenses investigated	351	377	1,439	1,511	-4.77
Criminal off. cleared by arrest	212	209	1,033	951	8.62
Total # of physical arrests	126	135	600	587	2.21
M/V – Stops	336	381	1,888	2,213	-14.69
M/V – Summonses	29	39	153	178	-14.04
M/V – Written warnings	259	301	1,478	1,802	-17.98
Accidents – Fatal	0	1	0	1	-100.00
Accidents – Total	46	44	226	235	-3.83
Accidents w/injury	10	11	49	52	-5.77
Parking tags issued	118	237	360	527	-31.69
DWI	5	5	22	25	-12.00
Intoxication	32	33	131	141	-7.09

TYPE OF INCIDENT	# OF CALLS
May, 2019:	
Domestic disturbance	40
All other disturbances	114
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	13
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	6.5
Volunteer Hours (VSU)	19
Victims Served	17

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2012	\$18,830,369	\$19,687,790	\$37,895,060	5/31/13	98.38%
2013	\$19,134,704	\$20,235,081	\$38,912,966	5/31/14	98.84%
2014	\$19,558,097	\$20,640,342	\$39,694,279	5/31/15	98.75%
2015	\$20,036,102	\$21,298,380	\$40,717,039	5/31/16	98.51%
2016	\$20,785,170	\$21,260,229	\$41,527,108	5/31/17	98.76%
2017	\$21,075,701	\$21,895,151	\$42,502,256	5/31/18	98.90%
2018	\$21,442,154	\$23,765,321	\$44,959,480	5/31/19	99.45%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 5/31/2019 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$2,033,617	\$-0-	\$2,033,617	99.2%
2015	\$2,175,000	\$2,199,018	\$-0-	\$2,199,018	101.1%
2016	\$2,325,000	\$2,339,142	\$-0-	\$2,339,142	100.6%
2017	\$2,500,000	\$2,462,318	\$-0-	\$2,462,318	98.5%
2018	\$2,674,000	\$2,596,030	\$86,590	\$2,682,620	100.3%
2019	\$2,875,000	\$2,816,767	\$87,800	\$2,904,567	101.0%

Parks & Recreation Facility Use Requests:

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December	0	0	0	4	7	4	12	1	10
January	11	6	5	9	10	0	3	7	2
February	6	6	8	13	6	10	12	22	16
March	8	11	12	9	12	19	10	5	10
April	5	8	13	8	16	12	11	10	6
May	9	12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
Total	86	90	75	98	103	90	81	101	75

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 5/31/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 5/31/19
School	\$63,004.19	\$3,249.90	\$-0-	\$66,254.09
Police	\$11,848.94	\$238.00	(\$11,875.62)	\$211.32
Fire	\$ 11,968.20	\$529.45	\$-0-	\$12,497.65
Parks	\$7,881.46	\$864.12	(\$7,000)	\$1,745.58
Roads	\$11,513.67	\$742.55	\$-0-	\$12,256.22
Library	\$ 2,744.50	\$461.14	\$-0-	\$3,205.64
Total Impact Fees Collected	\$108,960.96	\$6,085.16	(\$18,875.62)	\$96,170.50

Expendable Trust Balances:

	Balance as of 5/31/19
Non-Capital Reserve Account	\$191,806.83
Accrued Leave Reserve Account	\$251,667.61
Winter Maintenance Reserve Account	\$80,695.20
Health Insurance Stabilization Account	\$171,179.96
Motorcycle Week Account	\$186,687.47
Fire Stabilization Account	\$ -0-

Tax Increment Financing Balances:

	Balance as of 5/31/19
Downtown	1,052,679.52
Lakeport	21,502.00
Weirs	(\$126,862.41)

Boat Taxes:

Report as of Date:	Through 5/31/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$50,504.23	59.4%
2015	\$90,000	\$48,906.43	54.3%
2016	\$90,000	\$43,083.29	47.9%
2017	\$85,000	\$40,864.94	48.1%
2018	\$85,000	\$60,019.12	70.6%
2019	\$85,000	\$67,103.77	78.9%

EMS Billing History:

Laconia Fire Department EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,762.00	\$124,298.00	51%	\$34,402.00	\$83,350.00	67%	\$5,464.00
Aug	332	326	\$250,814.00	\$134,463.00	54%	\$36,654.00	\$88,456.00	66%	\$4,475.00
Sep	265	288	\$235,003.00	\$121,894.00	52%	\$30,639.00	\$79,025.00	65%	\$8,159.00
Oct	303	306	\$250,193.00	\$134,872.00	54%	\$27,997.00	\$85,213.00	63%	\$16,320.00
Nov	287	279	\$229,134.00	\$119,398.00	52%	\$16,856.00	\$75,993.00	64%	\$22,509.00
Dec	277	257	\$201,145.00	\$100,690.00	50%	\$13,558.00	\$67,740.00	67%	\$16,573.00
Jan	297	275	\$228,957.00	\$113,762.00	50%	\$3,452.00	\$68,918.00	61%	\$39,475.00
Feb	275	270	\$215,744.00	\$108,070.00	50%	\$2,597.00	\$62,090.00	57%	\$43,152.00
Mar	263	381	\$269,045.00	\$129,745.00	48%	\$2,581.00	\$76,879.00	59%	\$49,985.00
Apr	279	270	\$218,095.00	\$107,869.00	49%	\$1,600.00	\$53,393.00	49%	\$55,745.00
May	289	244	\$190,874.00	\$100,707.00	53%	\$1,000.00	\$11,164.00	11%	\$88,543.00
June									
Totals		3197	\$2,534,766.00	\$1,295,768.00	51%	\$171,336.00	\$752,221.00	58%	\$350,400.00

EMS Expenses FY19

Account Number	Account Description	Actual as of May 31,		
		FY18-19 Budget	2019	Projected Expense
91-445-101-0000	REGULAR SALARIES	\$ 315,742.00	\$ 283,999.01	\$ 309,817.10
91-445-105-0000	EXTRA DUTY COVERAGE	\$ 35,000.00	\$ 46,081.30	\$ 50,270.51
91-445-106-0000	SICK-INJURY COVERAGE	\$ 10,000.00	\$ 7,106.04	\$ 7,752.04
91-445-106-0001	PERSONAL COVERAGE	\$ 10,000.00	\$ 6,245.10	\$ 6,812.84
91-445-107-0000	HOLIDAYS	\$ 17,000.00	\$ 15,422.37	\$ 15,422.37
91-445-108-0000	VACATION	\$ 26,000.00	\$ 7,352.82	\$ 8,021.26
91-445-109-0000	LONGEVITY	\$ 360.00	\$ 180.00	\$ 180.00
91-445-112-0000	EDUCATIONAL STIPEND	\$ -	\$ 3,600.00	\$ 3,600.00
91-445-115-0000	SALARY ADJUSTMENT	\$ 4,031.00	\$ -	\$ -
91-445-120-0000	MEDICARE EXP	\$ 6,618.00	\$ 5,287.71	\$ 5,768.41
91-445-125-0000	WORKERS COMPENSATION	\$ 25,000.00	\$ 21,408.27	\$ 23,354.48
91-445-130-0000	HEALTH INSURANCE EXP	\$ 94,188.00	\$ 100,592.82	\$ 100,592.82
91-445-135-0000	NH RETIREMENT EXP	\$ 145,461.00	\$ 115,670.60	\$ 126,186.11
91-445-201-0000	TELEPHONE	\$ -	\$ 596.01	\$ 650.19
91-445-207-0000	POSTAGE EXPENSE	\$ -	\$ 13.54	\$ 14.77
91-445-214-0000	MISC SUPPLIES	\$ 6,000.00	\$ 1,102.35	\$ 1,202.56
91-445-214-0001	MEDICAL SUPPLIES	\$ 60,000.00	\$ 38,335.76	\$ 41,820.83
91-445-218-0000	PROPERTY & LIABIILTY INSURANCE	\$ 10,000.00	\$ 6,734.08	\$ 7,346.27
91-445-234-0000	VEHICLE REPAIRS	\$ 25,000.00	\$ 22,916.67	\$ 25,000.00
91-445-234-0001	INTERNAL SERVICE FUND	\$ 75,000.00	\$ 68,750.00	\$ 75,000.00
91-445-241-0000	GAS/FUEL EXPENSE	\$ 8,600.00	\$ -	\$ -
91-445-247-0000	TRAINING EXPENSE	\$ 38,000.00	\$ 9,458.50	\$ 10,318.36
91-445-247-0001	TRAINING EXP - OTHER	\$ 4,000.00	\$ -	\$ -
91-445-253-0000	PHYSICAL EXAMS	\$ 2,000.00	\$ 408.00	\$ 445.09
91-445-275-0000	BILLING/COLLECTION EXPENSE QUICK MED	\$ 65,000.00	\$ 31,615.89	\$ 55,000.00
91-445-275-0001	LOCK BOX EXPENSES	\$ -	\$ 3,690.16	\$ 4,025.63
91-445-470-0000	EQUIPMENT EXP	\$ 15,000.00	\$ 10,579.32	\$ 11,541.08
91-497-401-0001	EQUIPMENT LEASE	\$ 27,000.00	\$ 28,620.22	\$ 28,620.22
	TOTAL	\$ 1,025,000.00	\$ 835,766.54	\$ 918,762.94