



Financial & Operational Trends – February, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – January 31	\$14.3 million	\$14.6 million	\$18.3 million

Fire & Rescue Call Data:

Month	January 2020	2019	2018	2017
Total number of emergencies	371	430	472	345
Percent fire calls	32%	29%	37%	27%
Percent calls downtown area*	71%	71%	67%	65%
Busiest time period by hour	6PM	9AM	10:00 AM	10AM & 5 PM
Percent of all calls 11pm to 7am	19%	22%	20%	18%
Status 1 or 2 high-risk patients	26	29	30	21
Number multiple/back-to-back	143	161	265	161
Percent of multiple calls EMS	75%	76%	56%	71%
% of emergency responses within 6 min. response time (year-to-date)	81%	90%	79%	82%
Busiest dates & # calls that day				
# of times working 3 or more calls	Jan. 9 (19 incidents)	Jan. 16, 18, 22, 24	Jan. 5,6,12,23,26,31	Jan. 4 - 20 calls
Total calls year to date	14	15	40	19

**Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass*

Public Assistance Data:

City Relief	2020	2019	2018	2017
Fiscal Year	2020	2019	2018	2017
Jul	\$ 957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov	\$2,872	\$9,725	\$7,816	\$3,250
Dec	\$6,208	\$7,436	\$6,516	\$4,606
Jan	\$2,125	\$5,138	\$6,050	\$4,239
Feb		\$8,738	\$5,063	\$2,693
Mar		\$5,671	\$5,232	\$3,184
Apr		\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$23,178	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$ 4,814	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$18,364	\$72,769	\$65,878	\$41,296

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(January) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,999	1,485	1,999	1,485	34.61
Criminal offenses investigated	279	264	279	264	5.68
Criminal off. cleared by arrest	199	201	199	201	-1.00
Total # of physical arrests	107	116	107	116	-7.76
M/V – Stops	733	434	733	434	68.89
M/V – Summonses	40	27	40	27	48.15
M/V – Written warnings	594	350	594	350	69.71
Accidents – Fatal	0	0	0	0	0
Accidents – Total	55	60	55	60	-8.33
Accidents w/injury	15	11	15	11	36.36
Parking tags issued	30	90	30	90	-66.67
DWI	2	6	2	6	-66.67
Intoxication	14	26	14	26	-46.15

TYPE OF INCIDENT	# OF CALLS
January, 2020:	
Domestic disturbance	20
All other disturbances	80
Suicidal subjects	11
Attempted suicide	0
Suicide	0
Violation of restraining order	6
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	27
Volunteer Hours (VSU)	17.25
Victims Served	4

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2013	\$19,134,704	\$20,235,081	\$37,865,087	1/31/14	96.2%
2014	\$19,558,097	\$20,640,342	\$38,469,744	1/31/15	95.7%
2015	\$20,036,102	\$21,298,380	\$39,653,150	1/31/18	95.9%
2016	\$20,785,170	\$21,260,229	\$40,622,680	1/31/17	96.6%
2017	\$21,075,701	\$21,895,151	\$41,612,227	1/31/18	96.8%
2018	\$21,442,154	\$23,765,321	\$43,982,250	1/31/19	97.3%
2019	\$22,563,270	\$23,935,265	\$45,171,383	1/31/20	97.2%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 1/31/20 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$1,346,159		\$1,346,159	61.9%
2016	\$2,325,000	\$1,462,974		\$1,462,974	62.9%
2017	\$2,500,000	\$1,528,961		\$1,528,961	61.2%
2018	\$2,674,000	\$1,618,439	\$52,580	\$1,671,019	62.5%
2019	\$2,875,000	\$1,724,645	\$52,910	\$1,777,555	61.8%
2020	\$3,085,000	\$1,768,847	\$54,825	\$1,823,672	59.1%

OVERTIME BY DEPARTMENT - Through January 30, 2020
FY20 Budget

	FY20 Budget		FY20 Expenses													PRIOR YR	PRIOR YR	
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	YTD EXP	TOTAL EXP
FINANCE	500	0.08%	0	0	0	0	0	0	128	0	0	0	0	0	128	25.62%	504	536
LICENSE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	11
PLANNING	2,000	0.31%	120	236	452	348	449	239	83	0	0	0	0	0	1,928	96.39%	1,670	2,990
CODE	-	0.00%	0	25	104	33	33	8	22	0	0	0	0	0	226	0.00%	96	136
ASSESSING	-	0.00%	380	61	7	11	48	21	35	0	0	0	0	0	562	0.00%	110	472
CITY CLERK	500	0.08%	0	15	100	0	121	0	0	0	0	0	0	0	236	47.18%	797	884
POLICE																		
Overtime			9,782	15,527	17,352	14,199	-14,175	2,184	6,715	0	0	0	0	0	51,583		99,036	171,482
Holiday OT			0	0	0	0	0	12,288	15,263	0	0	0	0	0	27,552			
Incident OT			0	0	0	0	278	537	5,737	0	0	0	0	0	6,552			
Court OT			0	0	0	0	1,164	2,729	1,653	0	0	0	0	0	5,546			
Shift Coverage OT			0	0	0	0	335	3,022	4,482	0	0	0	0	0	7,840			
TOTAL	125,000	19.10%	9,782	15,527	17,352	14,199	-12,398	20,760	33,851	0	0	0	0	0	99,073	41.27%	99,036	171,482
FIRE																		
Sick Hurt Coverage	37,000		1,292	1,841	1,588	5,403	812	5,152	4,525	0	0	0	0	0	20,612		33,231	53,982
Personal Time Coverage	39,000		5,692	6,964	1,798	3,762	2,178	0	5,521	0	0	0	0	0	25,915		23,251	32,899
Vacation Coverage	57,000		13,714	15,398	12,609	8,399	3,534	5,111	2,228	0	0	0	0	0	60,992		58,077	95,760
Subtotal	133,000		20,698	24,203	15,994	17,564	6,524	10,263	12,274	0	0	0	0	-	107,519		114,559	182,641
Extra Duty Coverage	47,000		4,763	3,707	6,736	3,523	11,166	2,856	6,456	0	0	0	0	0	39,208		36,089	50,269
Holiday Pay	122,000		12,409	0	11,520	10,881	10,542	21,260	31,151	0	0	0	0	0	97,763		84,279	114,162
Subtotal	169,000		17,171	3,707	18,256	14,405	21,708	24,116	37,607	0	0	0	0	-	136,971		120,367	164,431
TOTALS	302,000	46.15%	37,869	27,910	34,251	31,969	28,232	34,379	49,880	0	0	0	0	-	244,490	80.96%	234,926	347,072
WELFARE	200	0.03%	0	9	0	18	0	0	0	0	0	0	0	0	27	13.74%	242	331
PARKS & RECREATION	8,000	1.22%	1,626	-201	344	260	402	640	1,109	0	0	0	0	0	4,180	52.25%	6,276	10,454
SOLID WASTE	11,000	1.68%	940	3,967	173	821	201	31	248	0	0	0	0	0	6,382	58.02%	6,628	9,521
PUBLIC WORKS	83,000																	
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office			679	1,426	1,097	1,079	1,054	767	558	0	0	0	0	0	6,659		5,653	10,457
Road Maintenance			649	700	600	219	1,296	347	416	0	0	0	0	0	4,227		1,614	6,577
Winter Maintenance			0	0	0	0	129	0	0	0	0	0	0	0	129		-	-
Plowing			0	0	0	0	4,457	15,459	29,147	0	0	0	0	0	49,063		51,400	94,515
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	385
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering			252	439	283	339	557	229	284	0	0	0	0	0	2,384		211	914
Drain Maintenance			138	0	0	18	0	0	0	0	0	0	0	0	156		14	237
Parking/Traffic Control			294	60	0	0	0	60	92	0	0	0	0	0	506		1,729	3,222
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	83,000	12.68%	2,012	2,625	1,980	1,655	7,493	16,862	30,497	0	0	0	0	-	63,124	76.05%	60,621	116,306
SANITARY SEWER	20,000																	
WRBP			303	746	640	1,237	942	758	214	0	0	0	0	0	4,840		5,724	##### #
Sewer Maintenance			350	57	152	412	248	260	273	0	0	0	0	0	1,752		1,704	4,023
TOTALS	20,000	3.06%	653	803	792	1,650	1,189	1,017	487	0	0	0	0	-	6,591	32.96%	7,428	18,806
EMS - AMBULANCE																		
Sick Hurt Coverage	11,000		0	1,902	0	2,628	0	979	4,126	0	0	0	0	0	9,635		6,210	8,853
Personal Time Coverage	11,000		0	2,333	472	1,329	1,456	0	429	0	0	0	0	0	6,019		3,522	6,245
Vacation Coverage	27,000		1,898	2,298	3,273	4,159	490	935	446	0	0	0	0	0	13,499		5,139	8,388
Subtotal	49,000		1,898	6,534	3,745	8,117	1,946	1,915	5,000	0	0	0	0	-	29,154		14,871	23,486
Extra Duty Coverage	35,000		3,365	1,688	6,912	7,342	-4,717	1,828	8,204	0	0	0	0	0	24,623		30,820	51,844
Holiday Pay	18,000		2,368	0	1,428	2,126	1,278	2,834	4,116	0	0	0	0	0	14,150		11,735	16,808
SUBTOTAL	53,000		5,734	1,688	8,340	9,468	-3,439	4,663	12,319	0	0	0	0	0	38,773		42,555	68,652
TOTALS	102,000	15.59%	7,631	8,222	12,085	17,585	-1,493	6,577	17,320	0	0	0	0	-	67,927	66.60%	57,426	92,138
GRAND TOTAL	654,450	100.00%	61,013	59,199	67,640	68,549	24,278	80,536	133,660	-	-	-	-	-	494,875	75.62%	475,760	771,139

Parks & Recreation Facility Use Requests:

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November	3	3	4	2	6	6	5	4	1
December	0	0	0	0	4	7	4	12	1
January	11	11	6	5	9	10	0	3	7
February		6	6	8	13	6	10	12	22
March		8	11	12	9	12	19	10	5
April		5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
Total	51	87	90	75	98	103	90	81	101

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 1/31/20
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 1/31/20
School	\$66,254.09	\$6,909.02	-0-	\$73,163.11
Police	\$211.32	\$445.19	-0-	\$656.51
Fire	\$12,497.65	\$986.20	-0-	\$13,483.85
Parks	\$1,745.58	\$1,624.95	-0-	\$3,370.53
Roads	\$12,256.22	\$1,282.30	-0-	\$13,538.52
Library	\$3,205.64	\$869.74	-0-	\$4,075.38
Total Impact Fees Collected	\$96,170.50	\$12,117.40	-0-	\$108,287.90

Expendable Trust Balances:

	Balance as of 1/31/20
Non-Capital Reserve Account	\$235,707.33
Accrued Leave Reserve Account	\$251,836.60
Winter Maintenance Reserve Account	\$80,749.39
Health Insurance Stabilization Account	\$171,294.90
Motorcycle Week Account	\$101,305.68
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 1/31/20
Downtown	\$1,016,327.17
Lakeport	\$29,631.00
Weirs	(\$53,915.88)

Boat Taxes:

Report as of Date:	Through 1/31/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$15,394	17.10%
2016	\$90,000	\$14,432	16.04%
2017	\$85,000	\$11,737	13.81%
2018	\$85,000	\$17,410	20.48%
2019	\$85,000	\$17,745	20.87%
2020	\$90,000	\$30,803	34.22%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 1/31/2019		Budgeted	Realized as of 1/31/20	
		Amount	Percent		Amount	Percent
2016	\$ 6,004,639	\$4,138,430	68.92%	\$ 26,568,894	\$16,430,726	61.84%
2017	\$ 6,586,233	\$4,226,654	64.17%	\$ 27,590,902	\$17,163,794	62.21%
2018	\$ 8,029,176	\$5,294,905	65.95%	\$ 29,599,947	\$17,669,116	59.69%
2019	\$ 8,114,878	\$4,900,907	60.39%	\$ 30,659,544	\$17,890,298	58.35%
2020	\$ 8,499,359	\$5,251,986	61.79%	\$ 31,450,111	\$18,362,475	58.39%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	301	319	290	\$214,724.40	\$114,027.58	53%	\$3,514.00	\$72,283.86	63%	\$38,696.85
Aug	372	326	294	239	\$205,454.60	\$102,107.53	50%	\$300.00	\$66,609.83	65%	\$34,894.60
Sep	324	289	310	269	\$222,553.20	\$108,397.46	49%	\$800.00	\$65,039.85	60%	\$42,429.65
Oct	343	306	325	293	\$234,773.00	\$120,630.37	51%	\$2,250.00	\$61,282.60	51%	\$57,197.77
Nov	319	281	293	261	\$202,120.60	\$100,783.97	50%	\$2,348.00	\$49,877.06	49%	\$48,752.32
Dec	298	259	304	283	\$240,531.00	\$128,842.28	54%	\$1,660.05	\$50,075.39	39%	\$76,500.35
Jan	347	284	301	224	\$192,668.80	\$107,840.74	56%	\$100.00	\$3,261.44	3%	\$104,479.30
Feb											
Mar											
Apr											
May											
June											
Totals	2351	2046	2146	1859	\$1,512,825.60	\$782,629.93	52%	\$10,972.05	\$368,430.03	47%	\$402,950.84

Laconia Fire Deptment EMS Billing Report									
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,801.80	\$125,376.49	51%	\$37,574.33	\$85,318.00	68%	\$2,997.20
Aug	330	326	\$250,814.00	\$133,336.00	53%	\$38,509.00	\$89,124.00	67%	\$901.00
Sep	265	289	\$235,964.00	\$120,354.00	51%	\$33,181.00	\$80,210.24	67%	\$1,728.77
Oct	303	306	\$250,178.00	\$132,666.00	53%	\$32,607.00	\$86,746.00	65%	\$5,522.27
Nov	287	281	\$229,216.00	\$116,889.00	51%	\$27,578.00	\$80,440.00	69%	\$4,363.00
Dec	277	259	\$203,940.00	\$100,426.00	49%	\$23,344.00	\$71,932.00	72%	\$1,682.00
Jan	297	284	\$239,862.00	\$116,554.43	49%	\$24,139.00	\$79,431.00	68%	\$10,446.00
Feb	275	277	\$223,832.20	\$109,196.23	49%	\$20,827.77	\$74,916.52	69%	\$11,498.08
Mar	263	385	\$274,339.00	\$128,737.70	47%	\$19,781.00	\$91,052.67	71%	\$15,674.65
Apr	279	274	\$222,627.00	\$107,239.88	48%	\$23,021.12	\$79,658.26	74%	\$5,138.08
May	289	265	\$225,732.00	\$113,278.36	50%	\$24,439.46	\$70,174.24	62%	\$17,395.64
June	350	304	\$236,245.20	\$116,837.98	49%	\$16,831.32	\$79,033.36	68%	\$20,489.91
Totals	3547	3551	\$2,838,551.20	\$1,420,892.07	50%	\$321,833.00	\$968,036.29	68%	\$97,836.60

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
Jan 1	snow	4.5	\$180		15	\$830	0	\$0	\$1,010
Jan 5	freeze	105.5	\$4,888		72	\$3,985	15	\$117	\$8,990
Jan 7	snow	5.25	\$210	\$1,317	99	\$5,480	30	\$234	\$7,241
Jan 9	snow	31	\$1,240		120	\$6,642	3	\$23	\$7,905
Jan 13	snow	21.5	\$860	\$1,317	51	\$2,823	6	\$47	\$5,047
Jan 15	snow	48	\$1,920		207	\$11,457	0	\$0	\$13,377
Jan 18	snow	224.25	\$8,970	\$1,317	78	\$4,317	90	\$703	\$15,307
Total		440	\$18,268	\$3,951	642	\$35,535	144	\$1,125	\$58,878

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru Dec., 2019
Winter Maintenance	\$365,000	\$36,659	\$139,826	\$225,174
Winter Maintenance Outside Contractors	\$54,000	\$3,951	\$14,955	\$19,045
Winter Maintenance Overtime	\$50,000	\$18,268	\$66,908	(\$16,908)