



## Financial & Operational Trends – November, 2020

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – October 31	\$23.3 million	\$12.0 million	\$12.8 million

### Fire & Rescue Call Data:

Month	October 2020	2019	2018	2017
Total number of emergencies	374	416	415	504
Percent fire calls	27%	32%	25%	51%
Percent calls downtown area*	77%	71%	68%	66%
Busiest time period by hour	5PM	5PM	11AM, 12PM, 5PM	10AM
Percent of all calls 11pm to 7am	15%	16%	18%	26%
Number of critical care patients	30	29	29	32
Number multiple/back-to-back	130	169	171	271
Percent of multiple calls EMS	85%	72%	76%	48%
% of emergency responses within 6 min. response time (year-to-date)	79%	79%	78%	82%
Dates with more than 20 incidents	10/28 (23)	10/14 (22), 10/24 (20)	10/6, 10/10, 10/13, 10/27	10/30 (70 calls)
# of times working 3 or more calls	10	11	17	57
Total calls year to date	3,667	4,034	4,246	4,159

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief				
Fiscal Year	2021	2020	2019	2018
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov		\$2,872	\$9,725	\$7,816
Dec		\$6,208	\$7,436	\$6,516
Jan		\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$4,059	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$1,027	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$3,032	\$27,188	\$72,769	\$65,878

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(October) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,772	1,702	21,778	17,465	24.70
Criminal offenses investigated	287	351	3,025	3,226	-6.23
Criminal off. cleared by arrest	196	180	1,670	2,170	-23.04
Total # of physical arrests	98	111	978	1,272	-23.11
M/V – Stops	559	316	5,643	3,720	51.69
M/V – Summonses	21	31	265	296	-10.47
M/V – Written warnings	444	253	5,014	2,963	69.22
Accidents – Fatal	0	0	2	1	100.00
Accidents – Total	42	45	386	489	-21.06
Accidents w/injury	11	10	99	121	-18.18
Parking tags issued	41	53	1,162	1,627	-28.58
DWI	3	3	51	52	-1.92
Intoxication	24	30	290	311	-6.75

TYPE OF INCIDENT	# OF CALLS
<b>October, 2020:</b>	
Domestic disturbance	40
All other disturbances	97
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	4
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	0
<b>Volunteer Hours (VSU)</b>	0
<b>Victims Served</b>	0

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,943,211	10/31/14	96.86%
2015	\$20,036,102	\$21,298,380	\$19,363,529	10/31/15	96.64%
2016	\$20,785,170	\$21,260,229	\$20,304,863	10/31/16	97.69%
2017	\$21,075,701	\$21,895,151	\$20,697,989	10/31/17	98.21%
2018	\$21,442,154	\$23,765,321	\$20,950,800	10/31/18	97.71%
2019	\$22,563,270	\$23,935,265	\$22,253,870	10/31/19	98.63%
2020	\$23,203,364		\$22,825,815	10/31/20	98.37%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 10/31/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$812,199	-0-	\$812,199	35%
2017	\$2,500,000	\$808,121	-0-	\$808,121	32%
2018	\$2,674,000	\$869,075	\$30,945	\$900,020	34%
2019	\$2,875,000	\$899,747	\$31,380	\$931,127	32%
2020	\$3,085,000	\$965,299	\$33,045	\$998,344	32%
2021	\$3,150,000	\$1,052,496	\$33,750	\$1,086,246	34%

**OVERTIME BY DEPARTMENT - Through October 31, 2020**  
**FY21 Budget**

			FY21 Expenses													PRIOR YR	PRIOR YR	
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	YTD EXP	TOTAL EXP
<b>FINANCE</b>	<b>500</b>	<b>0.07%</b>	93	15	0	0	0	0	0	0	0	0	0	0	<b>108</b>	<b>21.52%</b>	-	352
LICENSE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-
PLANNING	2,500	0.33%	294	391	343	925	0	0	0	0	0	0	0	0	1,953	78.14%	1,156	2,871
CODE	-	0.00%	0	15	15	34	0	0	0	0	0	0	0	0	63	0.00%	162	313
ASSESSING	500	0.07%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	458	562
CITY CLERK	2000	0.26%	166	16	300	0	0	0	0	0	0	0	0	0	481	24.06%	115	635
<b>POLICE</b>																		
Overtime	140000		4,155	4,446	4,921	6,394	0	0	0	0	0	0	0	0	19,917		56,860	36,191
Holiday OT			8,407	0	5,654	8,039	0	0	0	0	0	0	0	0	22,099		-	41,395
Incident OT			607	1,335	1,019	2,465	0	0	0	0	0	0	0	0	5,427		-	11,520
Court OT			379	37	301	215	0	0	0	0	0	0	0	0	931		-	11,390
Shift Coverage OT			3,212	3,047	1,238	4,956	0	0	0	0	0	0	0	0	12,453		-	18,830
<b>TOTAL</b>	<b>140,000</b>	<b>18.39%</b>	<b>16,761</b>	<b>8,865</b>	<b>13,132</b>	<b>22,069</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>60,827</b>	<b>14.23%</b>	<b>56,860</b>	<b>119,326</b>	
<b>FIRE</b>																		
Sick Hurt Coverage	55,000		10,381	7,345	7,177	14,319	0	0	0	0	0	0	0	0	39,222		10,124	51,234
Personal Time Coverage	42,000		3,360	5,566	2,901	7,701	0	0	0	0	0	0	0	0	19,528		18,215	52,153
Vacation Coverage	120,000		12,640	16,311	13,646	17,849	0	0	0	0	0	0	0	0	60,446		50,120	94,079
<b>Subtotal</b>	<b>217,000</b>		<b>26,380</b>	<b>29,222</b>	<b>23,725</b>	<b>39,868</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>119,196</b>		<b>78,459</b>	<b>197,466</b>
Extra Duty Coverage	51,000		3,702	9,350	11,495	5,166	0	0	0	0	0	0	0	0	29,713		18,729	69,734
Holiday Pay	125,000		12,760	0	11,457	11,761	0	0	0	0	0	0	0	0	35,978		34,811	119,832
<b>Subtotal</b>	<b>176,000</b>		<b>16,462</b>	<b>9,350</b>	<b>22,952</b>	<b>16,927</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>65,691</b>		<b>53,540</b>	<b>189,566</b>
<b>TOTALS</b>	<b>393,000</b>	<b>51.63%</b>	<b>42,843</b>	<b>38,571</b>	<b>46,677</b>	<b>56,795</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>184,886</b>	<b>47.04%</b>	<b>131,999</b>	<b>387,032</b>
WELFARE	200	0.03%	0	0	25	0	0	0	0	0	0	0	0	0	25	12.28%	27	71
PARKS & RECREATION	9,000	1.18%	660	244	294	158	0	0	0	0	0	0	0	0	1,356	15.07%	2,030	5,718
SOLID WASTE	10,000	1.31%	1,104	1,129	35	463	0	0	0	0	0	0	0	0	2,731	27.31%	5,901	6,769
<b>PUBLIC WORKS</b>	<b>85,000</b>																	
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office			507	605	523	913	0	0	0	0	0	0	0	0	2,547		4,281	10,195
Road Maintenance			1,228	1,491	524	632	0	0	0	0	0	0	0	0	3,875		2,168	8,528
Winter Maintenance			0	0	0	0	0	0	0	0	0	0	0	0	-		-	129
Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	72,998
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering			810	677	316	1,244	0	0	0	0	0	0	0	0	3,048		1,313	5,094
Drain Maintenance			19	245	37	41	0	0	0	0	0	0	0	0	341		156	902
Parking/Traffic Control			0	0	0	0	0	0	0	0	0	0	0	0	-		354	615
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
<b>TOTALS</b>	<b>85,000</b>	<b>11.17%</b>	<b>2,564</b>	<b>3,017</b>	<b>1,400</b>	<b>2,830</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>9,811</b>	<b>11.54%</b>	<b>8,272</b>	<b>98,461</b>
<b>SANITARY SEWER</b>	<b>20,000</b>																	
WRBP			926	518	593	512	0	0	0	0	0	0	0	0	2,550		2,926	7,001
Sewer Maintenance			509	340	473	141	0	0	0	0	0	0	0	0	1,462		971	4,855
<b>TOTALS</b>	<b>20,000</b>	<b>2.63%</b>	<b>1,435</b>	<b>858</b>	<b>1,066</b>	<b>653</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>4,012</b>	<b>20.06%</b>	<b>3,897</b>	<b>11,856</b>
<b>EMS - AMBULANCE</b>																		
Sick Hurt Coverage	19,404		2,892	5,060	6,276	13,041	0	0	0	0	0	0	0	0	27,268		4,530	29,124
Personal Time Coverage	17,870		0	0	2,663	889	0	0	0	0	0	0	0	0	3,553		4,134	7,625
Vacation Coverage	18,856		3,748	2,383	810	3,397	0	0	0	0	0	0	0	0	10,338		11,629	18,483
<b>Subtotal</b>	<b>56,130</b>		<b>6,640</b>	<b>7,443</b>	<b>9,749</b>	<b>17,328</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>41,159</b>		<b>20,293</b>	<b>55,232</b>
Extra Duty Coverage	23,570		6,882	4,788	4,371	1,219	0	0	0	0	0	0	0	0	17,259		19,307	54,841
Holiday Pay	18,500		4,319	0	2,035	1,317	0	0	0	0	0	0	0	0	7,671		5,923	18,577
<b>SUBTOTAL</b>	<b>42,070</b>		<b>11,200</b>	<b>4,788</b>	<b>6,406</b>	<b>2,536</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>24,930</b>		<b>25,230</b>	<b>73,418</b>
<b>TOTALS</b>	<b>98,200</b>	<b>12.90%</b>	<b>17,840</b>	<b>12,231</b>	<b>16,155</b>	<b>19,864</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>66,089</b>	<b>67.30%</b>	<b>45,523</b>	<b>128,650</b>
<b>GRAND TOTAL</b>	<b>761,150</b>	<b>100.00%</b>	<b>83,765</b>	<b>65,352</b>	<b>79,442</b>	<b>103,790</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>332,349</b>	<b>43.66%</b>	<b>256,401.72</b>	<b>762,617</b>

**Parks & Recreation Facility Use Requests:**

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November		3	3	4	2	6	6	5	4
December		0	0	0	0	4	7	4	12
January		11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
<b>Total</b>	<b>28</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 10/31/20
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> <li>▪ 4/03/20 Grievance denied by Finance Director;</li> <li>▪ 4/20/20 Hearing held (virtually) with City Manager;</li> <li>▪ 4/30/20 Grievance denied by City Manager;</li> <li>▪ 5/4/20 Demand for Arbitration received from Union</li> <li>▪ 11/18/20 Arbitration hearing scheduled</li> </ul>	\$541.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> <li>▪ 4/14/20 Grievance denied by DPW Director</li> <li>▪ 5/05/20 Grievance denied by City Manager</li> <li>▪ 5/13/20 Demand for Arbitration received from Union</li> <li>▪ 12/14/20 Arbitration hearing scheduled</li> </ul>	\$978.00
7/14/20	FIRE	Union disagrees that FF's sick time should be charged when instructed not to report to work due to Covid-19 precautions	<ul style="list-style-type: none"> <li>▪ 8/4/20 Denied by Fire Chief</li> <li>▪ 9/3/20 Hearing held with the City Manager</li> <li>▪ 9/16/20 Decision issued</li> <li>▪ 10/13/20 City Manager's decision accepted by the Union</li> </ul>	\$1,396.72

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 10/31/20
School	\$74,117.28	\$6,038.61	-0-	\$80,155.59
Police	\$911.02	\$396.98	-0-	\$1,308.00
Fire	\$14,075.11	\$870.83	-0-	\$14,945.94
Parks	\$644.28	\$1,462.84	-0-	\$2,107.12
Roads	\$14,421.72	\$1,117.98	-0-	\$15,539.70
Library	\$4,218.01	\$788.26	-0-	\$5,006.27
<b>Total Impact Fees Collected</b>	<b>\$108,387.42</b>	<b>\$10,675.50</b>	<b>-0-</b>	<b>\$119,062.92</b>

**Expendable Trust Balances:**

	Balance as of 10/31/20
Non-Capital Reserve Account	\$475,756.94
Accrued Leave Reserve Account	\$291,951.27
Winter Maintenance Reserve Account	\$80,762.88
Health Insurance Stabilization Account	\$171,367.80
Motorcycle Week Account	\$93,457.73
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 10/31/20
Downtown	\$1,231,924.20
Lakeport	\$37,760.00
Weirs	(\$15,544.35)

**Boat Taxes:**

Report as of Date:	Through 10/31/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$13,597	15.1%
2017	\$85,000	\$10,960	12.9%
2018	\$85,000	\$16,753	19.7%
2019	\$85,000	\$16,191	19.0%
2020	\$90,000	\$29,396	32.6%
2021	\$100,000	\$32,239	32.2%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 10/31/2019		Budgeted	Realized as of 10/31/2020	
		Amount	Percent		Amount	Percent
2017	\$ 6,586,233	\$1,981,438	30.1%	\$27,590,902	\$8,562,331	31.0%
2018	\$ 8,029,176	\$2,950,545	36.7%	\$29,599,947	\$7,837,475	26.5%
2019	\$ 8,114,878	\$2,567,458	31.6%	\$30,659,544	\$9,125,075	29.8%
2020	\$ 8,499,359	\$1,972,560	23.2%	\$31,450,111	\$8,724,352	27.7%
2021	\$ 8,699,290	\$2,925,599	33.6%	\$31,504,853	\$11,127,226	35.3%

\*Does not include property tax collections noted elsewhere in this report

**EMS Billing History:**

EMS billing data is not yet available as it is early in the month, but will be provided with the next report.