



## Financial & Operational Trends – July, 2021

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – June 30	\$17.4 million	\$5.8 million	\$3.9 million

### Fire & Rescue Call Data:

Month	June 2021	2020	2019	2018
Total number of emergencies	494	404	428	494
Percent fire calls	37%	28%	29%	30%
Percent calls downtown area*	70%	70%	66%	62%
Busiest time period by hour	2PM, 5PM	9AM, 4PM	6PM, 8PM, 3PM	2PM, 5PM, 6PM, 9PM
Percent of all calls 11pm to 7am	19%	18%	18%	22%
Number of critical care patients	33	29	24	34
Number multiple/back-to-back	203*	167	148	276
Percent of multiple calls EMS	70%	69%	71%	52%
% of emergency responses within 6 min. response time (year-to-date)	78%	81%	80%	82%
Dates with more than 20 incidents	6/12, 6/16, 6/17, 6/21, 6/25	6/12, 6/17, 6/20, 6/22	6/8, 6/22	1/1,3,8,10,13,14, 16,23,21, 29
# of times working 3 or more calls	20**	15	9	64
Total calls year to date	2,250	2,092	2,436	2,482

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

\*\*Does not include multiple calls related to gas leaks

### Public Assistance Data:

City Relief				
Fiscal Year	2021	2020	2019	2018
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov	\$1,430	\$2,872	\$9,725	\$7,816
Dec	\$2,342	\$6,208	\$7,436	\$6,516
Jan	\$2,615	\$2,125	\$5,138	\$6,050
Feb	\$3,412	\$1,132	\$8,738	\$5,063
Mar	\$1,358	\$1,777	\$5,671	\$5,232
Apr	\$1,330	\$1,383	\$6,898	\$8,395
May	\$922	\$5,248	\$4,319	\$6,262
Jun	\$6,593	\$660	\$1,710	\$2,793
Gross Relief	\$24,061	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$1,802	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$22,259	\$27,188	\$72,769	\$65,878

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(June) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,798	2,198	15,106	10,785	40.06
Criminal offenses investigated	342	332	1,727	1,547	11.64
Criminal off. cleared by arrest	186	152	1,160	849	36.63
Total # of physical arrests	107	91	640	503	27.24
M/V – Stops	1,148	674	6,020	3,143	91.54
M/V – Summonses	87	23	291	140	107.86
M/V – Written warnings	932	636	5,209	2,848	82.90
Accidents – Fatal	0	0	0	0	0
Accidents – Total	65	37	256	218	17.43
Accidents w/injury	30	6	69	48	43.75
Parking tags issued	303	39	722	230	213.91
DWI	7	6	29	24	20.83
Intoxication	33	48	145	163	-11.04

TYPE OF INCIDENT	# OF CALLS
<b>June 2021:</b>	
Domestic disturbance	43
All other disturbances	146
Suicidal subjects	5
Attempted suicide	0
Suicide	0
Violation of restraining order	8
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	0
<b>Volunteer Hours (VSU)</b>	0
<b>Victims Served</b>	0

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$39,732,295	6/30/14	98.84%
2015	\$20,036,102	\$21,298,380	\$40,771,296	6/30/15	98.64%
2016	\$20,785,170	\$21,260,229	\$41,527,953	6/30/16	98.77%
2017	\$21,075,701	\$21,895,151	\$42,540,346	6/30/17	99.00%
2018	\$21,442,154	\$23,765,321	\$44,785,514	6/30/18	99.07%
2019	\$22,563,270	\$23,935,265	\$46,107,857	6/30/19	99.16%
2020	\$23,203,364	\$23,612,210	\$46,381,688	6/30/20	99.07%
2021	\$23,395,524		\$19,781,743	6/30/21	84.55%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 6/30/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$2,567,992	-0-	\$2,567,992	110.45%
2017	\$2,500,000	\$2,723,024	-0-	\$2,723,024	106.82%
2018	\$2,674,000	\$2,856,231	\$96,415	\$2,952,646	110.42%
2019	\$2,875,000	\$3,101,000	\$97,050	\$3,198,050	111.24%
2020	\$3,085,000	\$3,125,800	\$98,355	\$3,224,115	104.51%
2021	\$3,150,000	\$3,298,465	\$102,970	\$3,401,435	107.98%

**OVERTIME BY DEPARTMENT FY21**

**As of : 6/30/2021**

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL
<b>FINANCE</b>	<b>500</b>	93	15	0	0	47	89	0	0	0	0	8	20	272	54.42%	352	352
<b>LICENSE</b>	<b>250</b>	6	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-
<b>PLANNING</b>	<b>2,500</b>	294	391	343	925	508	390	395	239	233	428	346	328	4,820	192.79%	2,871	2,871
<b>CODE</b>	-	0	15	15	34	0	7	0	0	30	11	32	0	144	0.00%	313	313
<b>ASSESSING</b>	500	0	0	0	0	0	7	0	0	0	65	0	0	72	14.37%	562	562
<b>CITY CLERK</b>	<b>2000</b>	166	16	300	0	325	0	8	0	0	0	0	0	814	40.70%	635	635
<b>POLICE</b>																	
Misc. Overtime	140000	4,155	4,446	4,921	4,742	-10,757	-385	1,600	2,377	2,336	636	3,977	5,848	23,897		36,191	36,191
Holiday OT		8,407	0	5,654	8,039	6,480	16,476	11,225	5,507	0	0	0	6,256	68,044		41,395	41,395
Incident OT		607	1,335	1,019	2,465	432	548	100	2,481	2,516	1,186	3,214	2,016	17,920		11,520	11,520
Court OT		379	37	301	215	224	504	0	568	258	354	148	917	3,904		11,390	11,390
Shift Coverage OT		3,212	3,047	1,238	4,956	2,694	1,043	1,474	1,382	6,348	1,376	513	3,666	30,950		18,830	18,830
<b>TOTAL</b>	<b>140,000</b>	<b>16,761</b>	<b>8,865</b>	<b>13,132</b>	<b>20,416</b>	<b>-927</b>	<b>18,186</b>	<b>14,400</b>	<b>12,314</b>	<b>11,459</b>	<b>3,552</b>	<b>7,852</b>	<b>18,704</b>	<b>144,716</b>	<b>103.37%</b>	<b>119,326</b>	<b>119,326</b>
<b>FIRE</b>																	
Extra Duty Coverage	51,000	3,702	9,350	11,495	5,166	2,839	8,138	1,932	7,669	7,254	9,673	4,888	25,031	97,138	190.47%	69,734	69,734
Sick Hurt Coverage	55,000	10,381	7,345	7,177	11,099	11,099	7,893	13,229	7,974	3,002	19,019	9,819	4,721	115,977	210.87%	51,234	51,234
Personal Time Coverage	42,000	3,360	5,566	2,901	7,701	2,462	4,141	0	3,636	3,507	5,856	7,605	6,956	53,689	127.83%	52,153	52,153
Holiday Pay	125,000	12,760	0	11,457	11,761	11,158	35,197	22,658	10,858	766	0	0	13,642	130,256	104.20%	119,832	119,832
Vacation Coverage	120,000	12,640	16,311	13,646	17,849	4,932	7,379	4,191	9,256	8,378	6,571	12,227	8,537	121,917	101.60%	94,079	94,079
<b>TOTALS</b>	<b>393,000</b>	<b>42,843</b>	<b>38,571</b>	<b>46,677</b>	<b>56,795</b>	<b>32,489</b>	<b>62,747</b>	<b>42,010</b>	<b>39,392</b>	<b>22,907</b>	<b>41,119</b>	<b>34,539</b>	<b>58,886</b>	<b>518,976</b>	<b>132.05%</b>	<b>387,032</b>	<b>387,032</b>
<b>WELFARE</b>	<b>200</b>	0	0	25	0	33	25	0	0	0	16	0	0	98	49.12%	71	71
<b>PARKS &amp; RECREATION</b>	<b>9,000</b>	660	244	294	158	80	912	426	569	121	351	96	928	4,839	53.76%	5,718	5,718
<b>SOLID WASTE</b>	<b>10,000</b>	1,104	1,129	35	463	151	340	102	1,083	-857	193	2,335	-628	5,449	54.49%	6,769	6,769
<b>PUBLIC WORKS</b>	<b>85,000</b>																
Striping		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office		507	605	523	913	562	652	481	542	481	702	632	692	7,291		10,195	10,195
Road Maintenance		1,228	1,491	524	632	580	2,272	672	1,230	1,456	1,023	841	1,347	13,296		8,528	8,528
Winter Maintenance		0	0	0	0	133	2,354	3,199	1,245	4,323	0	0	0	11,254		129	129
Plowing		0	0	0	0	0	15,549	3,527	13,849	2,989	0	0	0	35,914		72,998	72,998
OT - Temp Plowing		0	0	0	0	0	484	0	185	0	0	0	0	669		-	-
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering		810	677	316	1,244	415	329	330	375	394	447	922	1,129	7,389		5,094	5,094
Drain Maintenance		19	245	37	41	123	321	0	0	0	51	0	123	960		902	902
Parking/Traffic Control		0	0	0	0	0	0	0	0	0	0	0	0	-		615	615
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
<b>TOTALS</b>	<b>85,000</b>	<b>2,564</b>	<b>3,017</b>	<b>1,400</b>	<b>2,830</b>	<b>1,813</b>	<b>21,961</b>	<b>8,209</b>	<b>17,426</b>	<b>9,642</b>	<b>2,224</b>	<b>2,395</b>	<b>3,292</b>	<b>76,774</b>	<b>90.32%</b>	<b>98,461</b>	<b>98,461</b>
<b>SANITARY SEWER</b>	<b>20,000</b>																
WRBP		926	518	593	512	526	1,855	710	537	533	523	584	413	8,231		7,001	7,001
Sewer Maintenance		509	340	473	141	536	578	961	559	593	843	1,235	2,356	9,123		4,855	4,855
<b>TOTALS</b>	<b>20,000</b>	<b>1,435</b>	<b>858</b>	<b>1,066</b>	<b>653</b>	<b>1,062</b>	<b>2,433</b>	<b>1,670</b>	<b>1,096</b>	<b>1,126</b>	<b>1,366</b>	<b>1,819</b>	<b>2,769</b>	<b>17,354</b>	<b>86.77%</b>	<b>11,856</b>	<b>11,856</b>
<b>EMS - AMBULANCE</b>																	
Extra Duty Coverage	23,570	6,882	4,788	4,371	1,219	1,928	3,434	7,241	13,163	14,965	50,366	21,776	17,407	147,540	625.96%	54,841	54,841
Sick Hurt Coverage	19,404	2,892	5,060	6,276	13,041	7,658	8,477	8,113	11,433	4,672	4,746	-108	498	72,756	374.95%	29,124	29,124
Personal Time Coverage	17,870	0	0	2,663	889	0	1,562	382	946	0	0	-385	513	6,571	36.77%	7,625	7,625
Holiday Pay	18,500	4,319	0	2,035	1,317	1,612	5,080	2,591	3,058	0	0	0	1,444	21,456	115.98%	18,577	18,577
Vacation Coverage	18,856	3,748	2,383	810	3,397	454	0	857	2,393	466	0	1,852	2,285	18,645	98.88%	18,483	18,483
<b>TOTALS</b>	<b>98,200</b>	<b>17,840</b>	<b>12,231</b>	<b>16,155</b>	<b>19,864</b>	<b>11,652</b>	<b>18,553</b>	<b>19,184</b>	<b>30,993</b>	<b>20,103</b>	<b>55,112</b>	<b>23,135</b>	<b>22,148</b>	<b>266,968</b>	<b>271.86%</b>	<b>128,650</b>	<b>128,650</b>
<b>GRAND TOTAL</b>	<b>761,150</b>	<b>83,765</b>	<b>65,352</b>	<b>79,442</b>	<b>102,138</b>	<b>47,233</b>	<b>125,650</b>	<b>86,403</b>	<b>103,114</b>	<b>64,763</b>	<b>104,437</b>	<b>72,556</b>	<b>106,447</b>	<b>1,041,300</b>	<b>136.81%</b>	<b>762,617</b>	<b>762,617</b>

**Parks & Recreation Facility Use Requests:**

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November	7	3	3	4	2	6	6	5	4
December	0	0	0	0	0	4	7	4	12
January	0	11	11	6	5	9	10	0	3
February	9	10	6	6	8	13	6	10	12
March	6	4	8	11	12	9	12	19	10
April	19	8	5	8	13	8	16	12	11
May	13	3	9	12	2	8	10	9	7
June	13	8	1	3	6	11	10	18	14
<b>Total</b>	<b>95</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 6/30/21
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> <li>▪ 11/6/20 Denied by Fire Chief</li> <li>▪ 11/16/20 Hearing held and denied by City Manager</li> <li>▪ 12/7/20 Demand for Arbitration received from Union</li> <li>▪ 6/8/21 Arbitration hearing scheduled</li> <li>▪ Arbitration postponed; new hearing date to be scheduled</li> <li>▪ 8/3/21 Arbitration hearing scheduled</li> </ul>	\$234.00

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 6/30/21
School	\$74,117.28	\$8,901.06	(\$6,000.00)	\$77,018.34
Police	\$911.02	\$799.24	\$0.00	\$1,710.26
Fire	\$14,075.11	\$1,830.89	\$0.00	\$15,906.00
Parks	\$644.28	\$2,284.09	(\$719.50)	\$2,208.87
Roads	\$14,421.72	\$2,998.57	\$0.00	\$17,420.29
Library	\$4,218.01	\$1,215.86	\$0.00	\$5,433.87
<b>Total Impact Fees Collected</b>	<b>\$108,387.42</b>	<b>\$18,029.71</b>	<b>(\$6,719.50)</b>	<b>\$119,697.63</b>

**Expendable Trust Balances:**

	Balance as of 6/30/21
Non-Capital Reserve Account	\$780,873.00
Accrued Leave Reserve Account	\$292,048.47
Winter Maintenance Reserve Account	\$80,768.26
Health Insurance Stabilization Account	\$171,424.85
Motorcycle Week Account	\$104,337.38
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 6/30/21
Downtown	\$971,951.04
Lakeport	\$37,760.00
Weirs	(\$144,107.27)

**Boat Taxes:**

Report as of Date:	Through 6/30/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$81,426	95.28%
2017	\$85,000	\$75,266	88.55%
2018	\$85,000	\$90,568	106.55%
2019	\$85,000	\$96,741	113.81%
2020	\$90,000	\$103,268	114.74%
2021	\$100,000	\$119,344	119.34%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 6/30/2020		Budgeted	Realized as of 6/30/2021	
		Amount	Percent		Amount	Percent
2017	\$ 6,586,233	\$7,033,323	106.79%	\$27,590,902	\$25,666,404	93.02%
2018	\$ 8,029,176	\$8,971,639	111.74%	\$29,637,864	\$26,972,049	91.01%
2019	\$ 8,114,878	\$8,193,732	100.97%	\$30,659,544	\$28,873,473	94.06%
2020	\$ 8,499,359	\$8,697,696	102.33%	\$31,450,111	\$29,069,773	92.43%
2021	\$ 8,699,290	\$9,365,372	107.66%	\$32,333,486	\$29,740,895	91.98%

\*Does not include property tax collections noted elsewhere in this report

**EMS Billing History:**

Laconia Fire Department EMS Billing Report											
Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$2,842.40	\$78,142.66	68%	\$30,188.25
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$667.81	\$69,562.49	70%	\$27,006.55
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$100.00	\$77,916.29	73%	\$22,047.45
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$200.00	\$76,499.79	68%	\$30,453.14
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$700.00	\$64,753.01	65%	\$26,314.35
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$979.63	\$80,538.45	68%	\$31,458.95
Jan	301	250	303	223	\$227,186.00	\$119,755.91	53%	\$800.00	\$71,299.93	58%	\$40,084.17
Feb	274	249	269	212	\$204,583.20	\$96,773.93	48%	\$1,300.00	\$63,202.27	65%	\$28,572.00
Mar	262	214	305	226	\$215,779.00	\$104,965.52	51%	\$2,507.12	\$57,768.50	52%	\$40,784.48
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$1,045.35	\$49,906.46	53%	\$38,042.98
May	291	212	273	192	\$189,556.40	\$104,665.05	55%	\$400.00	\$46,105.74	50%	\$54,808.76
June	320	228	378	275	\$269,322.80	\$153,025.73	57%	\$200.00	\$17,181.35	11%	\$135,040.11
<b>Totals</b>	<b>3530</b>	<b>2940</b>	<b>3649</b>	<b>2630</b>	<b>\$2,584,610.00</b>	<b>\$1,312,498.08</b>	<b>51%</b>	<b>\$11,742.31</b>	<b>\$752,876.94</b>	<b>57%</b>	<b>\$504,801.19</b>

## Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$23,122.21	\$79,737.63	71%	\$10,099.92
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$17,025.76	\$73,278.48	72%	\$11,414.41
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,424.39	\$69,405.31	65%	\$16,872.16
Oct	343	280	325	276	\$233,602.80	\$114,764.94	49%	\$20,490.49	\$74,536.98	65%	\$18,097.86
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$12,424.87	\$64,616.78	67%	\$18,365.40
Dec	298	235	304	275	\$244,800.40	\$121,604.95	50%	\$15,443.52	\$85,296.66	70%	\$20,562.58
Jan	347	265	301	250	\$224,449.00	\$115,362.63	51%	\$13,945.62	\$79,360.76	69%	\$20,835.38
Feb	320	256	274	249	\$213,594.80	\$116,075.15	54%	\$14,464.59	\$67,920.30	59%	\$31,404.15
Mar	378	319	262	214	\$198,666.60	\$97,424.58	49%	\$7,459.06	\$67,362.02	69%	\$21,964.19
Apr	312	254	237	189	\$152,405.40	\$75,394.93	49%	\$4,171.43	\$51,302.99	68%	\$17,991.09
May	290	258	291	212	\$196,319.60	\$93,752.89	48%	\$2,650.00	\$66,014.46	70%	\$23,742.65
June	346	299	320	228	\$206,106.00	\$97,253.35	47%	\$1,873.16	\$71,812.64	74%	\$22,157.93
<b>Totals</b>	<b>3997</b>	<b>3264</b>	<b>3530</b>	<b>2940</b>	<b>\$2,518,032.60</b>	<b>\$1,250,834.94</b>	<b>50%</b>	<b>\$153,495.10</b>	<b>\$850,645.01</b>	<b>68%</b>	<b>\$233,507.72</b>