



## Financial & Operational Trends – August, 2021

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – July 31	\$19.6 million	\$11.3 million	\$5.9 million

### Fire & Rescue Call Data:

Month	July 2021	2020	2019	2018
Total number of emergencies	466	430	413	462
Percent fire calls	33%	31%	28%	32%
Percent calls downtown area*	66%	64%	61%	62%
Busiest time period by hour	11AM, 2PM, 9PM	2PM, 3PM	4PM, 5PM	1:00 PM
Percent of all calls 11pm to 7am	21%	20%	20%	18%
Number of critical care patients	35	34	24	30
Number multiple/back-to-back	183	159	162	248
Percent of multiple calls EMS	69%	72%	75%	59%
% of emergency responses within 6 min. response time (year-to-date)	77%	80%	79%	81%
Dates with more than 20 incidents	7/7 (21), 7/9 (21), 7/12 (20), 7/20 (20), 7/29 (27)	7/4 (20), 7/7 (21), 7/10 (20)	7/6 (22), 7/14 (23)	July 1, 4, 6, 7, 24, 26
# of times working 3 or more calls	18	13	8	40
Total calls year to date	2,716	2,522	2,848	2,944
*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass **Does not include multiple calls related to gas leaks				

### Public Assistance Data:

City Relief				
Fiscal Year	2022	2021	2020	2019
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug		\$830	\$5,046	\$5,603
Sept		\$780	\$2,981	\$5,008
Oct		\$484	\$2,989	\$8,406
Nov		\$1,430	\$2,872	\$9,725
Dec		\$2,342	\$6,208	\$7,436
Jan		\$2,615	\$2,125	\$5,138
Feb		\$3,412	\$1,132	\$8,738
Mar		\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$211	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$20	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	\$191	\$22,259	\$27,188	\$72,769

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(July) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,274	2,526	17,380	13,311	30.57
Criminal offenses investigated	277	372	2,007	1,919	4.59
Criminal off. cleared by arrest	184	185	1,346	1,034	30.17
Total # of physical arrests	114	125	754	628	20.06
M/V – Stops	738	654	6,758	3,797	77.98
M/V – Summonses	41	39	349	179	94.97
M/V – Written warnings	582	608	5,804	3,456	67.94
Accidents – Fatal	0	1	0	1	-100.00
Accidents – Total	65	43	321	261	22.99
Accidents w/injury	15	12	84	60	40.00
Parking tags issued	131	433	864	663	30.32
DWI	6	7	35	31	12.90
Intoxication	16	36	161	199	-19.10

July 2021: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	37
All other disturbances	144
Suicidal subjects	13
Attempted suicide	0
Suicide	0
Violation of restraining order	17
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	0
<b>Volunteer Hours (VSU)</b>	0
<b>Victims Served</b>	0

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,339,804	7/31/14	93.77%
2015	\$20,036,102	\$21,298,380	\$18,902,718	7/31/15	94.34%
2016	\$20,785,170	\$21,260,229	\$19,674,619	7/31/16	94.66%
2017	\$21,075,701	\$21,895,151	\$20,145,071	7/31/17	95.58%
2018	\$21,442,154	\$23,765,321	\$20,847,148	7/31/18	97.23%
2019	\$22,563,270	\$23,935,265	\$21,555,374	7/31/19	95.53%
2020	\$23,203,364	\$23,612,210	\$22,186,856	7/31/20	95.62%
2021	\$23,395,524		\$22,438,455	7/31/21	95.91%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 7/31/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$176,515	\$-0-	\$176,515	7.06%
2018	\$2,674,000	\$196,986	\$7,580	\$204,566	7.65%
2019	\$2,875,000	\$234,591	\$7,825	\$242,416	8.43%
2020	\$3,085,000	\$265,870	\$8,725	\$274,595	8.90%
2021	\$3,150,000	\$268,015	\$9,260	\$277,275	8.80%
2022	\$3,270,000	\$266,680	*	*	*

\*Information not available at this time; please see next month's report for updated information.

OVERTIME BY DEPARTMENT FY22

As of : 7/31/2021

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
<b>FINANCE</b>	<b>500</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0.00%</b>	<b>93</b>	<b>272</b>
LICENSE	250	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	6	6
<b>PLANNING</b>	<b>2,500</b>	<b>485</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>485</b>	<b>19.39%</b>	<b>294</b>	<b>4,820</b>
CODE	500	134	0	0	0	0	0	0	0	0	0	0	0	134	26.86%	-	144
ASSESSING	500	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	72
<b>CITY CLERK</b>	<b>1000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0.00%</b>	<b>166</b>	<b>814</b>
<b>POLICE</b>																	
Misc. Overtime	140000	2,932	0	0	0	0	0	0	0	0	0	0	0	2,932		4,155	23,249
Holiday OT		6,946	0	0	0	0	0	0	0	0	0	0	0	6,946		8,407	68,044
Incident OT		972	0	0	0	0	0	0	0	0	0	0	0	972		607	17,920
Court OT		871	0	0	0	0	0	0	0	0	0	0	0	871		379	3,904
Shift Coverage OT		7,565	0	0	0	0	0	0	0	0	0	0	0	7,565		3,212	30,950
<b>TOTAL</b>	<b>140,000</b>	<b>19,287</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>19,287</b>	<b>13.78%</b>	<b>16,761</b>	<b>144,067</b>
<b>FIRE</b>																	
Extra Duty Coverage	70,000	13,198	0	0	0	0	0	0	0	0	0	0	0	13,198	18.85%	3,702	97,138
Sick Hurt Coverage	80,000	3,792	0	0	0	0	0	0	0	0	0	0	0	3,792	4.74%	10,381	115,977
Personal Time Coverage	75,000	2,069	0	0	0	0	0	0	0	0	0	0	0	2,069	2.76%	3,360	53,689
Holiday Pay	127,500	13,330	0	0	0	0	0	0	0	0	0	0	0	13,330	10.46%	12,760	130,256
Vacation Coverage	134,000	16,765	0	0	0	0	0	0	0	0	0	0	0	16,765	12.51%	12,640	121,917
<b>TOTALS</b>	<b>486,500</b>	<b>49,155</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>49,155</b>	<b>10.10%</b>	<b>42,843</b>	<b>518,976</b>
<b>WELFARE</b>	<b>1,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0.00%</b>	<b>-</b>	<b>98</b>
<b>PARKS &amp; RECREATION</b>	<b>9,000</b>	<b>1,023</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,023</b>	<b>11.37%</b>	<b>660</b>	<b>4,839</b>
<b>SOLID WASTE</b>	<b>7,000</b>	<b>1,246</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,246</b>	<b>17.80%</b>	<b>1,104</b>	<b>4,539</b>
<b>PUBLIC WORKS</b>																	
Striping	0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office		559	0	0	0	0	0	0	0	0	0	0	0	559		507	7,291
Road Maintenance	15660	1,541	0	0	0	0	0	0	0	0	0	0	0	1,541		1,228	13,296
Winter Maintenance	67967	0	0	0	0	0	0	0	0	0	0	0	0	-		-	11,254
Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		-	35,914
OT - Temp Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		-	669
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering	1929	638	0	0	0	0	0	0	0	0	0	0	0	638		810	7,389
Drain Maintenance	397	0	0	0	0	0	0	0	0	0	0	0	0	-		19	960
Parking/Traffic Control	1047	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
<b>TOTALS</b>	<b>87,000</b>	<b>2,738</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>2,738</b>	<b>3.15%</b>	<b>2,564</b>	<b>76,774</b>
<b>SANITARY SEWER</b>																	
WRBP	15,000	578	0	0	0	0	0	0	0	0	0	0	0	578		926	8,231
Sewer Maintenance		1,575	0	0	0	0	0	0	0	0	0	0	0	1,575		509	9,123
<b>TOTALS</b>	<b>15,000</b>	<b>2,153</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>2,153</b>	<b>14.35%</b>	<b>1,435</b>	<b>17,354</b>
<b>EMS - AMBULANCE</b>																	
Extra Duty Coverage	52,000	6,429	0	0	0	0	0	0	0	0	0	0	0	6,429	12.36%	6,882	147,540
Sick Hurt Coverage	39,000	2,449	0	0	0	0	0	0	0	0	0	0	0	2,449	6.28%	2,892	72,756
Personal Time Coverage	21,600	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	6,571
Holiday Pay	18,870	2,573	0	0	0	0	0	0	0	0	0	0	0	2,573	13.64%	4,319	21,456
Vacation Coverage	33,500	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	3,748	18,645
<b>TOTALS</b>	<b>164,970</b>	<b>11,450</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11,450</b>	<b>6.94%</b>	<b>17,840</b>	<b>266,968</b>
<b>GRAND TOTAL</b>	<b>915,720</b>	<b>87,671</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>87,671</b>	<b>9.57%</b>	<b>83,765</b>	<b>1,039,742</b>

**Parks & Recreation Facility Use Requests:**

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August		9	10	10	15	11	18	4	4
September		7	7	4	3	5	4	5	3
October		7	10	6	4	7	5	2	4
November		7	3	3	4	2	6	6	5
December		0	0	0	0	0	4	7	4
January		0	11	11	6	5	9	10	0
February		9	10	6	6	8	13	6	10
March		6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
<b>Total</b>	<b>8</b>	<b>95</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 7/31/21
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> <li>▪ 11/6/20 Denied by Fire Chief</li> <li>▪ 11/16/20 Hearing held and denied by City Manager</li> <li>▪ 12/7/20 Demand for Arbitration received from Union</li> <li>▪ 6/8/21 Arbitration hearing scheduled</li> <li>▪ Arbitration postponed; new hearing date to be scheduled</li> <li>▪ 8/3/21 Arbitration hearing held</li> </ul>	\$234.00

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 7/31/21
School	\$77,018.34	-0-	-0-	\$77,018.34
Police	\$1,710.26	-0-	-0-	\$1,710.26
Fire	\$15,906.00	-0-	-0-	\$15,906.00
Parks	\$2,208.87	-0-	-0-	\$2,208.87
Roads	\$17,420.29	-0-	-0-	\$17,420.29
Library	\$5,433.87	-0-	-0-	\$5,433.87
<b>Total Impact Fees Collected</b>	<b>\$119,697.63</b>	<b>-0-</b>	<b>-0-</b>	<b>\$119,697.63</b>

**Expendable Trust Balances:**

	Balance as of 7/31/21
Non-Capital Reserve Account	*
Accrued Leave Reserve Account	*
Winter Maintenance Reserve Account	*
Health Insurance Stabilization Account	*
Motorcycle Week Account	\$46,483.65
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 7/31/21
Downtown	\$971,786.75
Lakeport	\$37,760.00
Weirs	(\$144,107.27)

*\*Information not available at this time; please see next month's report for updated information.*

**Boat Taxes:**

Report as of Date:	Through 7/31/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$3,951	4.65%
2018	\$85,000	\$4,757	5.60%
2019	\$85,000	\$13,828	16.27%
2020	\$90,000	\$18,563	20.62%
2021	\$100,000	\$20,657	20.66%
2022	\$110,000	\$10,747	9.77%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 7/31/2020		Budgeted	Amount	
		Amount			Amount	
2018	\$ 8,029,176	\$ 1,057,380	2018	\$ 8,029,176	\$ 1,057,380	2018
2019	\$ 8,114,878	\$ 395,596	2019	\$ 8,114,878	\$ 395,596	2019
2020	\$ 8,499,359	\$ 766,129	2020	\$ 8,499,359	\$ 766,129	2020
2021	\$ 8,699,290	\$ 599,779	2021	\$ 8,699,290	\$ 599,779	2021
2022	\$ 9,026,499	\$ 529,187	2022	\$ 9,026,499	\$ 529,187	2022

*\*Does not include property tax collections noted elsewhere in this report*

**EMS Billing History:**

Laconia Fire Department EMS Billing Report											
Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	247	\$254,804.00	\$139,212.04	54%	\$700.00	\$17,497.34	13%	\$119,679.47
Aug											
Sep											
Oct											
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
<b>Totals</b>	<b>337</b>	<b>235</b>	<b>377</b>	<b>247</b>	<b>\$254,804.00</b>	<b>\$139,212.04</b>	<b>55%</b>	<b>\$700.00</b>	<b>\$17,497.34</b>	<b>13%</b>	<b>\$119,679.47</b>

**Laconia Fire Department EMS Billing Report**

<b># of Trips 2019-20 Billable</b>	<b>Total # Ambulance Responses 2020-21 EMS &amp; Fire</b>	<b># of Trips 2020-21 Billable</b>	<b>Gross Charge</b>	<b>Net Charge</b>	<b>% Billable</b>	<b>Write Offs</b>	<b>Payments</b>	<b>% of Payments to Net Charge</b>	<b>Balance Due</b>
288	337	235	\$224,274.60	\$114,241.23	51%	\$2,842.40	\$78,142.66	68%	\$30,188.25
232	279	200	\$186,862.00	\$99,110.64	52%	\$667.81	\$69,562.49	70%	\$27,006.55
263	303	200	\$209,743.20	\$103,831.02	49%	\$100.00	\$77,916.29	73%	\$22,047.45
276	308	222	\$229,831.40	\$109,651.56	47%	\$200.00	\$76,499.79	68%	\$30,453.14
264	278	203	\$206,278.60	\$96,033.12	47%	\$700.00	\$64,753.01	65%	\$26,314.35
275	329	242	\$228,260.00	\$117,042.96	51%	\$979.63	\$80,538.45	68%	\$31,458.95
250	303	223	\$227,186.00	\$119,755.91	53%	\$800.00	\$71,299.93	58%	\$40,084.17
249	269	212	\$204,583.20	\$96,773.93	48%	\$1,300.00	\$63,202.27	65%	\$28,572.00
214	305	226	\$215,779.00	\$104,965.52	51%	\$2,507.12	\$57,768.50	52%	\$40,784.48
189	287	200	\$192,932.80	\$93,401.41	51%	\$1,045.35	\$49,906.46	53%	\$38,042.98
212	273	192	\$189,542.00	\$102,409.77	55%	\$400.00	\$49,408.88	49%	\$48,670.44
228	378	287	\$282,935.00	\$154,984.92	55%	\$400.00	\$72,552.55	48%	\$77,828.10
<b>2940</b>	<b>3649</b>	<b>2642</b>	<b>\$2,598,207.80</b>	<b>\$1,312,201.99</b>	<b>51%</b>	<b>\$11,942.31</b>	<b>\$811,551.28</b>	<b>62%</b>	<b>\$441,450.86</b>